

MENDOCINO COUNTY TOURISM COMMISSION

July/August 2018 Report



Outlined below is an for public relations

activity recap efforts on

behalf of Visit Mendocino County during the above-mentioned period.

EARNED MEDIA

| COVERAGE | DIRECT | TOTAL |
|--------------------|----------------|----------------|
| Placements | 349 | 369 |
| Circulation | 360 Million | 409 Million |
| Advertising Equiv. | \$17.3 Million | \$20.8 Million |

MEDIA CONTENT/DEVELOPMENT

ISSUED: 3

Media materials drafted/distributed:

- a) Step Into Liquid
- b) Coast is Clear/Mendocino Complex Fire
- c) Fall in Love with Mendocino/Seasonal Events

MEDIA MATERIALS/DISTRIBUTION

| RELEASE | OUTLET | DISTRIBUTION |
|------------------|-----------------|--------------|
| Step into Liquid | Top Newspaper | 333 |
| | Calif. Regional | 468 |
| | Inflight | 77 |
| | Local | 64 |
| | Southern Cal | 590 |
| | UK | 73 |
| | Canada | 395 |
| | Travel | 542 |
| | Top Freelance | 860 |
| Coast is Clear | Business Wire | 1500 |
| | Key A Media | 25 |
| | Top Freelance | 860 |
| | Top TV | 175 |
| | Top News | 836 |
| | W. Canada | 395 |

| | Travel | | 542 |
|-----------------------------|-----------------|-----|-----|
| | Calif. Regional | | 468 |
| | National News | 131 | |
| | Visit Cal/PR | 10 | |
| Fall in Love with Mendocino | Top Newspape | er | 333 |
| | Calif. Regional | | 468 |
| | Inflight | | 77 |
| | Local | | 64 |
| | Southern Cal | | 590 |
| | UK | | 73 |
| | Canada | | 395 |
| | Travel | | 542 |
| | Top Freelance | | 860 |
| | | | |

FAMILIARIZATION PROGRAM

SECURED: 4

| DATE | NAME | OUTLET | FOCUS |
|-----------|-----------------|---------------------|--------|
| 7/10-7/12 | Betsy Andrews | Eating Well | County |
| 7/24-7/26 | Sharon Boorstin | Los Angeles Times | Inland |
| 7/26-7/28 | Xavier Petit | Pays du Monde TV/FR | Inland |
| 8/2 | Jean Chen | USA Today | Coast |

KEY HIGHLIGHTS

Forbes: https://www.forbes.com/sites/kimwesterman/2018/08/17/mendocino-is-calling-skies-are-clear-despite-california-wildfires/#36ad82f346cd

San Francisco Chronicle: https://www.sfchronicle.com/travel/article/Mendocino-s-best-lodging-option-Water-towers-13126982.php

Trivago: http://magazine.trivago.com/things-to-do-in-mendocino/

Gentry Magazine: http://images.burrellesluce.com/image/25148/25148_1041 **Sunset:** https://www.sunset.com/travel/california/fort-bragg-california

Food & Wine: https://www.foodandwine.com/travel/united-states/anderson-valley-travel-tips

Smithsonian: https://www.smithsonianmag.com/travel/secret-corner-california-paradise-loversgreat-food-and-top-notch-wines-180969269/

Travel & Leisure: http://images.burrellesluce.com/image/25148/25148 935

RESEARCH

Database Development

- Calif. Regional Magazines
- Visit California/International PR Offices
- Travel Magazines

MEDIA MISSIONS/TRADE SHOWS/MISC. INITIATIVES

Media Missions

- N/A

Trade Shows

 Visit California/San Francisco - (October 9/2018); confirmed K. Hamblin/KOLI to attend, draft/submit media angles; draft Visit Cal Hot Sheet/2018; secure travel.

Misc. Initiatives/Mendocino Complex Fire Crisis Communications

- Provide counsel/strategy, draft stakeholder/web/media materials for distribution, monitor/liaise with key industry partners and VMC communications department, ongoing conferencing, execute action plan, pitch/secure proactive media placements; 7/28 – 9/1/2018.

MEDIA OUTREACH

Media Relations/Domestic Solicitation

General: 132 Complex Fire: 68

Media Relations/International Solicitation

Sub-total: 5

Feature Research

Sub-Total: 7

Total Assisted

Outreach: 212

SOCIAL MEDIA

Social media campaign handled in-house.

PROGRAMMING/ADMINISTRATION

- Draft Bi-Monthly Activity Report
- Track/Draft Media Impact Report
- Finalize 2018/2019 Communication Pillars

- Conduct VMC/Agency Conference Calls (July/August)VMC Meetings/Site Checks (July 22-23, 2018)

RESULTS

Please refer to Media Impact Report 2018-2019