

MENDOCINO COUNTY TOURISM COMMISSION, INC.

BOARD OF DIRECTORS AGENDA

DATE: Thursday, October 13, 2022 starting at 2:00 PM

PLACE: ZOOM: https://us02web.zoom.us/j/84331130007

*Please note: To abide by the Brown Act, call-in locations must be listed on the agenda. If anyone from the public is calling in during the meeting, it must be done at the posted locations above.

CALL TO ORDER

ROLL CALL

BOARD MEMBERS	ATTENDANCE	TITLE
Scott Connolly (SC)	🗌 Present 🗌 Absent	CHAIR, Medium Lodging Operator; Coastal
Cally Dym (CD)	🗌 Present 🗌 Absent	VICE CHAIR, Large Lodging Operator; Coastal
Bernadette Byrne (BB)	🗌 Present 🗌 Absent	SECRETARY, Winery/Winegrower
Kasie Gray (KG)	🗌 Present 🗌 Absent	TREASURER, Regional Promotional; Inland
Katrina Kessen (KK)	🗌 Present 🗌 Absent	At Large
Elizabeth Cameron (EC)	🗌 Present 🗌 Absent	Arts Organization/Attractions
OPEN SEAT	🗌 Present 🗌 Absent	Regional Promotional; Coastal
OPEN SEAT	🗌 Present 🗌 Absent	Large, At-Large Lodging Operator
Raakesh Patel (RP)	🗌 Present 🗌 Absent	Large Lodging Operator; Inland
OPEN SEAT	🗌 Present 🗌 Absent	Small Lodging Operator
Brett Schlesinger (BS)	🗌 Present 🗌 Absent	Food & Beverage
STAFF/CONTRACTORS:	ATTENDANCE	TITLE
Travis Scott (TS)	🗌 Present 🗌 Absent	Executive Director
Kathy Janes (KJ)	🗌 Present 🗌 Absent	Administrative Assistant
Ramon Jimenez (RJ)	🗌 Present 🗌 Absent	Marketing & Sales Manager

- Jamie Peters-Connolly (JC) Mckenzie McLain (MM) Janis MacDonald (JM)
- Present Absent
 Present Absent
 Present Absent
 Present Absent

Partner Relations & Communications Manager Marketing & Communications Coordinator **Festival Coordinator**

INTRODUCTION OF GUESTS:

- **CHAIR'S COMMENTS:**
- PUBLIC COMMENT ON NON-AGENDA ITEMS

Brown Act Requirements: Pursuant to the Brown Act, the Board cannot discuss issues or take action on any requests during the comment period.

CONSENT AGENDA ITEMS $\mathbf{\vec{z}}$ Discussion $\mathbf{\vec{z}}$ Possible Action •

The Consent Agenda is considered routine and non-controversial and will be acted upon by the MCTC Board at one time without discussion. Any MCTC Board member may request that any item be removed from the Consent Agenda for individual consideration.

- Meeting Minutes September 8, 2022 | See Attachment •
- FINANCE COMMITTEE UPDATE $\vec{\mathcal{I}}$ Discussion $\vec{\mathcal{I}}$ Possible Action
 - FINANCE CHAIR COMMENTS: •
 - August 2022 Financials | See Attachment | Approve
 - Review Cash Flow Spreadsheet

• Add funds in the amount of \$80,000 to account 7080 from account 3900 for Civitas contract | Approve

• FESTIVAL & MARKETING COMMITTEE UPDATE \mathbf{V} Discussion \mathbf{V} Possible Action

- FESTIVAL CHAIR COMMENTS:
- MARKETING CHAIR COMMENTS:
- Logo Exploration (Agency Xi) | Review for Approval
- Brand Launch Media Outlet Research
 - Airports (SMF, STS, BUR)
 - o Avelo Airlines
 - Carvertise (Wrapped Uber, Lyft & Doordash Cars)
 - o Static Billboards
 - o Radio, Television & OTT (ads through online video streaming)
- PR Report
- Get Your Glass Over Here Campaign
- Festival(s) Update
- Q4 Television and Radio Contracts
- Room to Roam Analytics | See Attachment
- Social Media Analytics | See Attachment
- Website Analytics | See Attachment
- Booking Link | See Attachment

● VISITOR SERVICES UPDATE 💆 Discussion 🗹 Possible Action

- VISITOR SERVICES CHAIR COMMENTS:
- Meet & Greet October 19

• EXECUTIVE DIRECTOR REPORT $ot\!\!\!/$ Discussion $ot\!\!\!/$ Possible Action

- BID/Match information, research and conversations continue
- BID/BoD Recruitment w/Jo Bradley
- ABC7 Localish episode planning
- ED/VMC Bible for Executive Committee
- CAL Travel Summit/Palm Desert
- Employee Recruitment (Sales/Development)
- FUTURE AGENDA ITEMS 🗹 Discussion
- NEXT MEETING 🗾 Discussion
- Tentative: Thursday, November 10, 2022 at 2:00 PM
- ADJOURN