

# MENDOCINO COUNTY TOURISM COMMISSION, INC.

# **COMBINED FESTIVAL & MARKETING COMMITTEE MINUTES**

DATE: Tuesday, July 5, 2022 | START TIME: 10:00 AM PLACE: https://us02web.zoom.us/j/85380637173

### 1. CALL TO ORDER 10:16 AM

### 2. ROLL CALL

| Festival Committee         | Attendance Statu          | us Title                              |
|----------------------------|---------------------------|---------------------------------------|
| Bernadette Byrne (BB)      | X Present 🗌 Absen         | nt Chair                              |
| Tom Liden (TL)             | X Present 🗌 Absen         | nt Member                             |
| Tom Yates (TY)             | 🗌 Present X Absen         |                                       |
| Gregg Lamer (GL)           | 🗌 Present X Absen         | nt Member                             |
| Katrina Kessen (KK) 10     | D:29 AM X Present 🗌 Absen | nt Member                             |
| Terrie Swift (TS) 10       | D:24 AM X Present 🗌 Absen | nt Member                             |
| Elyse Hopps (EH)           | 🗌 Present X Absen         | nt Member                             |
| Kelley Litle (KL)          | X Present 🗌 Abser         | nt Member                             |
|                            |                           |                                       |
| Marketing Committee        | Attendance Statu          | us Title                              |
| Cally Dym (CD)             | X Present 🗌 Absen         | nt Chair                              |
| Bernadette Byrne (BB)      | X Present 🗌 Absen         | nt Member                             |
| Elizabeth Cameron (EC)     | X Present 🗌 Absen         | nt Member                             |
| John Dixon (JD)            | 🗌 Present X Absen         | nt Member                             |
| Alyssum Weir (AW)          | X Present 🗌 Absen         | nt Member                             |
| Raakesh Patel (RP)         | 🗌 Present X Absen         | nt Member                             |
| Brett Schlesinger (BS)     | 🗌 Present X Absen         | nt Member                             |
| Kasie Gray (KG)            | X Present 🗌 Absen         | nt Member                             |
| Julie Golden (JG)          | 🗌 Present X Absen         | nt Member                             |
| Staff Members              | Attendance Statu          | us Title                              |
| Travis Scott (TRS)         | X Present 🗌 Absen         | nt Executive Director                 |
| Ramon Jimenez (RJ)         | X Present 🗌 Absen         | nt Marketing and Sales                |
| Jamie Peters-Connolly (JC) | X Present 🗌 Absen         | nt Partner Relations & Communications |
| Mckenzie McLain (MM)       | 🗌 Present X Absen         | nt Marketing & Communications         |
| Janis MacDonald (JM)       | X Present 🗌 Absen         |                                       |
|                            |                           |                                       |

#### **Introduction of Guests:**

• Scott Connolly - MCTC Board of Directors, Chair

# 3. CHAIR'S COMMENTS:

- FESTIVAL COMMITTEE CHAIR: Looking forward to the Event Marketing Parameters
- MARKETING COMMITTEE CHAIR:

#### 4. PUBLIC COMMENT ON NON-AGENDA ITEMS

Brown Act Requirements: Pursuant to the Brown Act, the Board cannot discuss issues or take action on any requests during the comment period.

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- 6.7.2022 Meeting Minutes See Attachment
- EC 1<sup>st</sup> 2<sup>nd</sup> BB Motion Carries

# 6. ITEMS FOR REVIEW $\vec{\mathbf{Z}}$ Discussion $\vec{\mathbf{Z}}$ Action Items

- Approve Julie Golden as Marketing Committee Member
  - 1<sup>st</sup> AW 2<sup>nd</sup> TS *Motion Carries*
- Television Commercial

<sup>\*</sup>Please note: To abide by the Brown Act, call-in locations must be listed on the agenda. If anyone from the public is calling in during the meeting, it must be done at the posted locations above.

- RJ: RoGoPro doing the voice-over of 15 and 30-second commercials today and will then overlay the audio on the video.
- PR Report
  - TS: Uni Fest received a lot of media
  - Highlights: 7x7, LA Time, Forbes Magazine
- Harvest Festival Mendocino
  - JM: Continue to get responses for participation. We have two anchor events, one Inland and one Coastal
  - Rack cards will be distributed throughout the county and at the California State Fair
  - The current deadline to be included in print material is July 14
- Seafood & Sips Festival
  - JM: Email for events is going out this week
- Festival Logos See Attachment
  - TL 1<sup>st</sup> AW 2<sup>nd</sup> Motion Carries
- Cannabis Tourism Update
  - Cultivar Contract/Direction (Brett Schlesinger)
  - TS: Getting assets and marketing cannabis tourism is the most important direction with Culitivar at this time
- Event Marketing Support Parameters See Attachment
  - JM: We will shorten the application and bring suggestions to the next meeting based on the feedback
- California State Fair Booths
  - TS: VMC has both a county booth and a cannabis booth in the corresponding section
  - Brochures and rack cards will be distributed at both
  - Offered the cannabis booth to county businesses to promote their business
- Podcast Update
  - MendoParks podcast draft will be reviewed and changes will be made this week
- Room to Roam Analytics See Attachment
- Social Media Analytics See Attachment
- Website Analytics See Attachment
  - Website up 6.4% YoY (291,539 vs 274,005)
- Booking Link See Attachment
- Wrap Up | What to Report to the BOD
  - Festival & Marketing Committee Reporting to BOD | Discussion
  - Festival: Event parameter update
  - Marketing

# 7. FUTURE AGENDA ITEMS 🗹 Discussion

- Festival Committee:
- Marketing Committee:
- 8. NEXT MEETING DATE 🔀 Discussion
  - FESTIVAL TENTATIVE: Tuesday, August 2, 2022 10AM
  - MARKETING TENTATIVE: Tuesday, August 2, 2022 10AM
- 9. ADJOURN Z Action 11:12 AM by TS