Frommers.com

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With over 50 years of providing authoritative and innovative travel recommendations, Frommer's is firmly established as the **most trusted name in travel.** Frommers.com leverages top-notch content and brand recognition to create a comprehensive, dynamic, multimedia experience meeting every traveler's needs.

Inspires People to TravelGives the tools necessary to plan a memorable tripAccompanies and advises people as they travelProvides a forum for travelers to share experiences		necessary to plan a	advises people as they	travelers to share
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Is a one stop shop for reaching your targeted travel audience via print, mobile, online, and downloadable content and products.

Frommers.com is the ultimate source for up-to-date travel information for all ages and budgets.

Why Frommers.com?

ALIGN YOUR BRAND WITH THE MOST TRUSTED NAME IN TRAVEL

O POSITION

your message alongside award-winning expert editorial content

REACH 0

a targeted audience of active, affluent travelers with purchase power and influence

CONNECT 0

with customers engaged in the travel purchase process

ENGAGE

with travelers through multimedia placements with proven performance

MAXIMIZE

the impact of your advertising message by partnering with a multimedia brand

CREATE

customized advertising programs to fit your marketing goals

Some of our Advertisers include:



AIR NEW ZEALAND

Go RVing

AMERICAN

EXPRESS

AULANI DISNEP RESORT & SP

HOTELS & RES





CUNARD

AMTRAK®



(0) BEYOND YOUR EXPECTATIONS



























MONTHLY PAGE VIEWS: 12 MILLION+

UNIQUE VISITORS: 2,500,000+ MONTHLY

AVERAGE LENGTH OF VISIT: 7.40+ MINS

Source: Googla Analytics

SOCIAL MEDIA





20,000+ Likes

80,000+ followers

THE FROMMER'S AUDIENCE

- 65% of travelers are ages
 25-54
- 47% have a HHI of \$75k+
- 84% plan trips for 1+ people
- 83% will take 2 or more vacations in the next year
- 90% reported average leisure travel length of 5 or more days at a time
- 75% have an annual travel budget of \$2,500 or more

Source: Internal Survey, Doubleclick AdPlanner (March 2012)

The Frommer's Traveler



The Frommer's Traveler explores the world in pursuit of culture and natural beauty. To fully appreciate the places and people she visits, she'll spend hours researching a destination before embarking on a trip. She maps out detailed itineraries and thrives off the anticipation and personalization of travel planning.

She pursues a place out of authentic curiosity. She visits Western Europe's landmarks and looks beyond the crowds and clichés to carve out an original experience.

She spots the fastest line at airport security, navigates a foreign subway like a local, and she's inevitably the first friend consulted for travel advice. From hiking America's National Parks to bargaining in Istanbul's souks to enjoying sushi at Tsukiji, the Frommer's Traveler forges her own path.



Our

Audience

AESTHETES

They appreciate museums (214 index) and cultural/historical sites (254 index) so they're especially keen on travel to Europe (239 index)

They also enjoy the outdoors, and regularly take beach (30%), camping (18%) and national park (14%) trips

AFFLUENTS

They prioritize travel and possess deep enough pockets to spend heavily and frequently to plan amazing trips

They're category leaders in heavy online travel spend, indexing at 357 for heavy spending in hospitality and 219 for airlines and 419 for vacation packages

LOYALISTS

58% actively participate in travel loyalty programs; Frommer's indexes highest in loyalty in the competitive category (162)

Hotel and Airline programs are particularly embraced by Frommer's Travelers, indexing at 177 and 162 respectively

INFLUENCERS

They step up as travel influencers in their community; over 20% of our audience regularly advises others in travel planning

They're travel thought leaders, indexing at 186 versus TripAdvisor's 151 for providing frequent travel advice



Reach Frommers.com Travelers via:

Display Advertising
Destinations
Slideshows
Trip Ideas
Community
Blogs

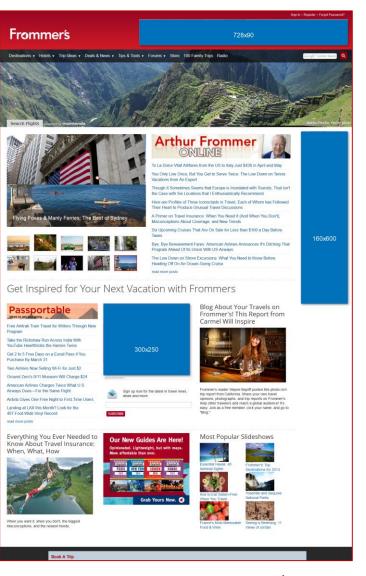
- Rich Media Capabilities
- Homepage Morph
- Interstitials
- Pushdowns
- Custom Editorial Features
- Email Sponsorships



Achieve maximum exposure and surround contextually relevant content on the highest trafficked page of Frommers.com.

Ad Specs:

- Display Units: 728x90, 160x600, 300x250
- Exclusivity available on a monthly basis, including road blocks (excluding carousel).
- Targeting options include geo-targeting and device category.



Rich Media: Homepage Morph

Includes an unique experience with the homepage. A flash unit spawns from 728x90 unit on the homepage.

Ad Specs:

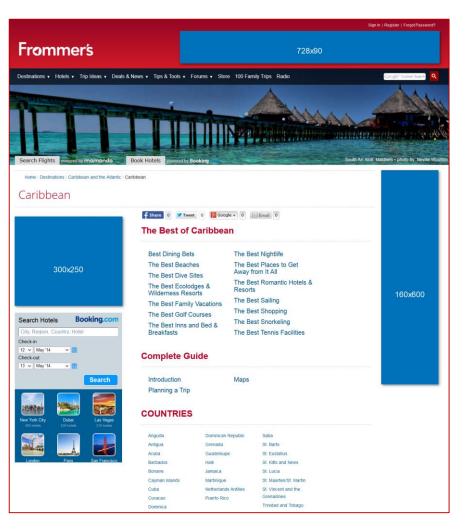
 1x freq cap auto expand a day per user.





Destination content from the best selling Frommer's Guides is the ideal place to create awareness of your brand in a contextually relevant environment.

- O Display Units: 728x90, 300x250, 160x600
- Exclusivity available on a monthly basis, including road blocks.
- Targeting options include geo-targeting and device category.
- Content targeting also available on a destination-by-destination basis.



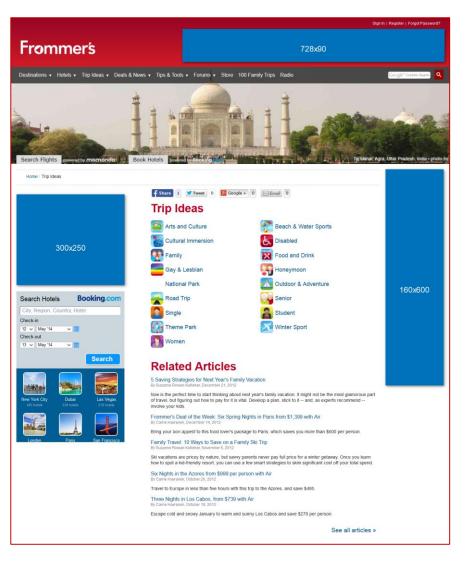


Engage travelers by interest or passion through integrated placements.

Trip Ideas include:

Beach & Water Sports
Cultural Immersion
Cruise
Outdoor & Adventure
Winter Sport
Disabled
Family
Honeymoon
Women
Food & Drink
Arts & Culture

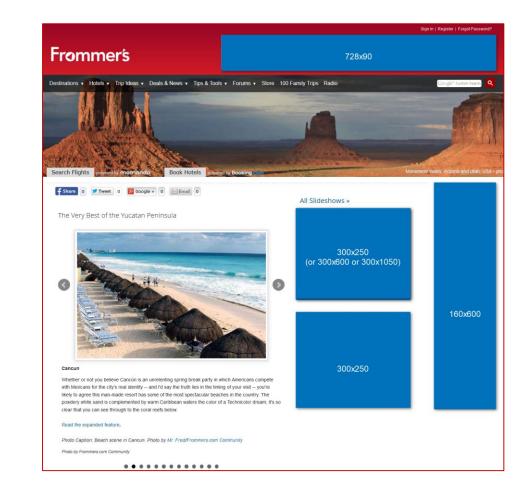
- Display Units: 728x90, 300x250, 160x600
- Exclusivity available on a monthly basis, including road blocks.
- Targeting options include geo-targeting and device category.





Reach an audience seeking inspiration as they explore Frommers.com photo galleries.

- Display Units: 728x90, 300x250, 160x600, **300x600, 300x1050**
- Exclusivity available on a monthly basis, including road blocks.
- Targeting options include geo-targeting and device category.



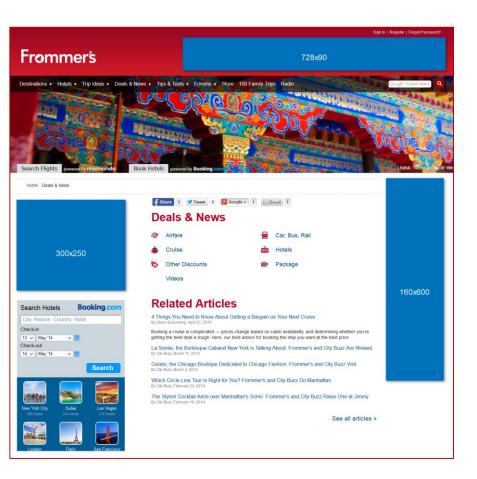


Frommers.com editors review the latest and greatest deals, report on breaking travel news, and share staff picks on top travel destinations.

Deals and News types include:

- Airfare
- Cruise
- Hotels
- Packages
- Slideshows
- Packages

- Display Units: 728x90, 300x250, 160x600
- Exclusivity available on a monthly basis, including road blocks.
- Targeting options include geo-targeting and device category.



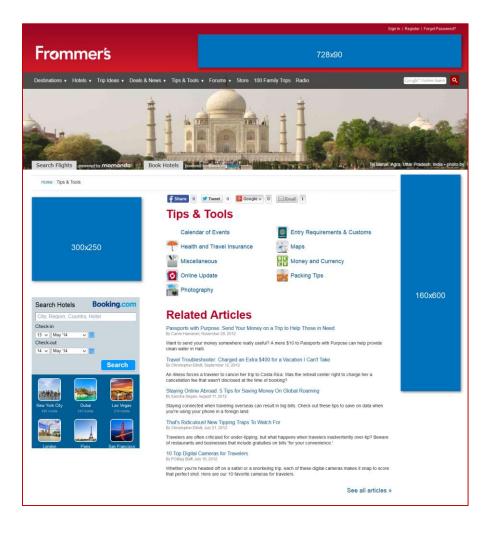


Position your brand alongside travel advice from the experts.

The Frommers.com editorial team provides tips and advice on:

- Entry requirements and customs
- Health and travel insurance
- Interactive maps
- Packing tips
- Money and currency
- Photography
- Miscellaneous

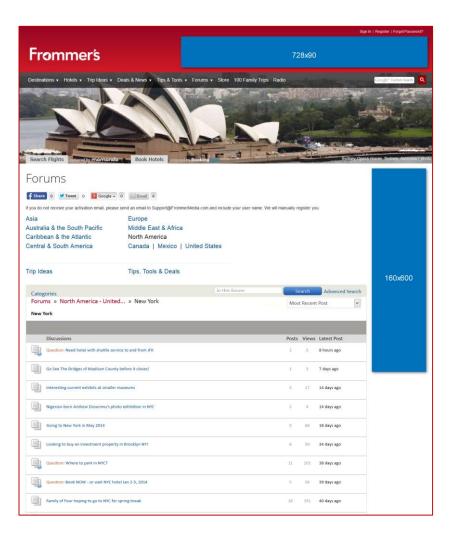
- Display Units: 728x90, 300x250, 160x600
- Exclusivity available on a monthly basis, including road blocks.
- Targeting options include geo-targeting and device category.





Engage the active Frommers.com community as they **share their travel experiences** through trip reviews, blogs, photos, and interactive message boards.

- Display Units: 728x90, 300x250, 160x600
- Exclusivity available on a monthly basis, including road blocks.
- Targeting options include geo-targeting and device category.



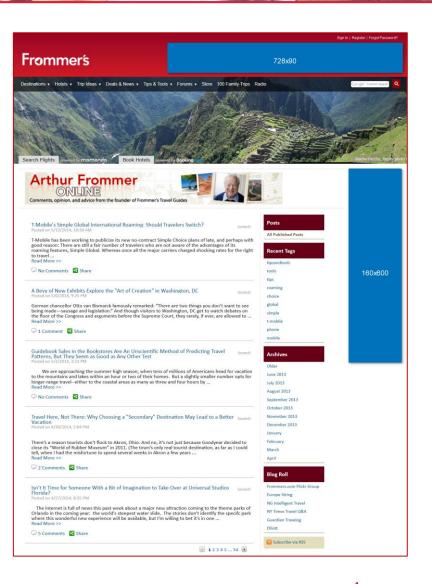
Frommers.com Blogs

Position your brand alongside our extremely popular blogs:

Arthur Frommer Blog
 Behind the Guides Blog

Passportable Blog

- Display Units: 728x90, 300x250 and 160x600
- Exclusivity available on a monthly basis, including road blocks.
- Targeting options include geo-targeting and device category.

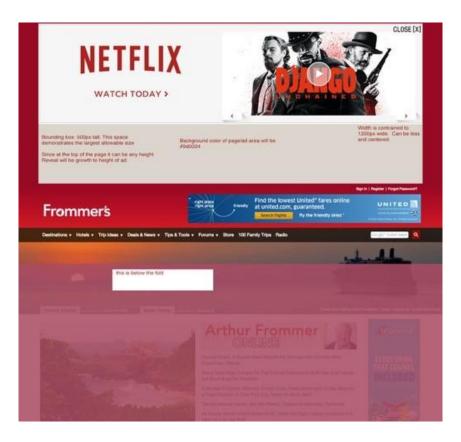


Pushdown Sponsorship

An incredible brand recognition opportunity includes ownership on every site page under the site header.

The Pushdown Sponsorship generates high response rates and is an exclusive opportunity available monthly.

- Initial size: 970 x 90
- Expansion size: 970 x 418
- Impressions: Between 3 and 5 million
- Click open/close

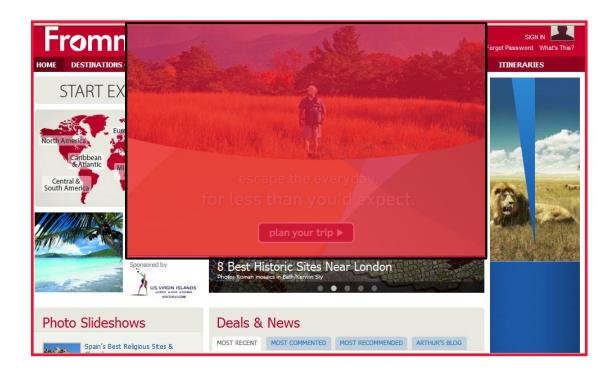


Interstitial Sponsorship



Use this high impact interstitial to reach our users.

- Exclusively available on a weekly or monthly basis.
- Ix per user/per day frequency cap.
- Include eye catching images, maps or calls to action to redirect users to your sites for booking.
- Average Click-through Rate: 1.91%
- Average Interaction Rate: 26.08%





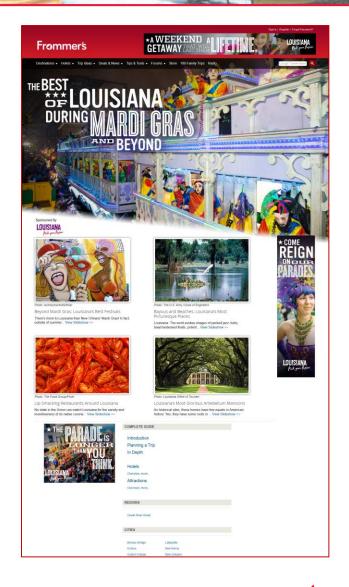
Custom Content Hub Sponsorship

Blend your specific campaign goals with our editorial expertise to create a themed content feature. New topics can be created based on your preferences.

Editorial Topic Examples: 16 Top Spots for Food & Wine Lovers, 18 Adrenaline Adventures, 35 Places to Take Your Kids Before They Grow Up, Complete Guide to Vacation Rentals,12 Places To Make a Difference, Unmissable Events and Festivals, 11 Places to See Before They Disappear, Places You've Never Heard Of, The Perfect Caribbean Island, Best Family Vacations

Ad Specs:

- Display Units: 728x90, 300x250, 160x600 and 120x60 logo
- Homepage promotion
- 100% SOV of content pages
- Integrated entry points
- Sponsorship logo



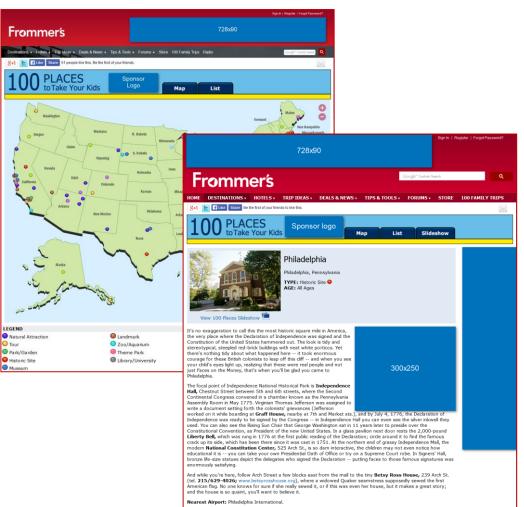
Custom Feature Sponsorship

Frommer's can create a custom feature on a topic that complements an advertisers brand/campaign. Custom Features include custom content and functionality.

Examples: 100 Places to Take Your Kids, Frommers.com Trip Recommender

Ad Specs:

- Display Units: 728x90, 300x250, 160x600 and 120x60 logo
- Homepage promotion
- 100% SOV of content pages
- Integrated entry points
- Sponsorship logo



Where to Stay: \$\$ Best Western Plus Independence Park Hotel, 235 Chestnut St. (tel. 800/624-2988 or 215/922-4443; www.independenceparkhotel.com). \$\$\$ Rittenhouse Hotel, 210 W. Rittenhouse Sq. (tel. 800/635-1042 or 215/546-9000; www.ittenhousehotel.com).

Telephone: 800/537-7676, 215/965-7676

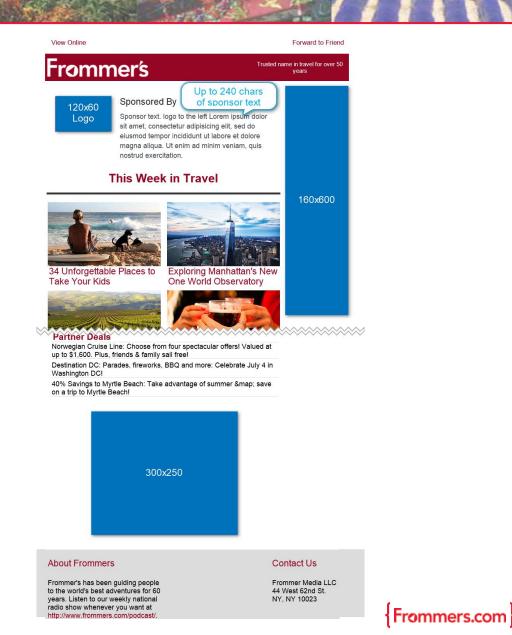
Website: www.independencevisitorcenter.com

Deals & News Email Sponsorship

Frommers.com editorial newsletter allows readers to be the first to find out about your latest and greatest travel deals and news.

Delivered to over **50,000 subscribers**, every other week.

- Display Units: 160x600, 300x250
- Logo: 120x60
- Sponsor Text: 240 characters of text to introduce your company or product to the Frommers.com audience





Provides a unique opportunity to gain exposure through a dedicated standalone e-mail blast where you own the messaging.

Sent directly to travelers that have opted in to receive specials offers from our sponsors.

Delivered to 50k+ opted in subscribers

- HTML: 590 pixel maximum
- Text: 70 characters per line (Line # unlimited).



Thank You!

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