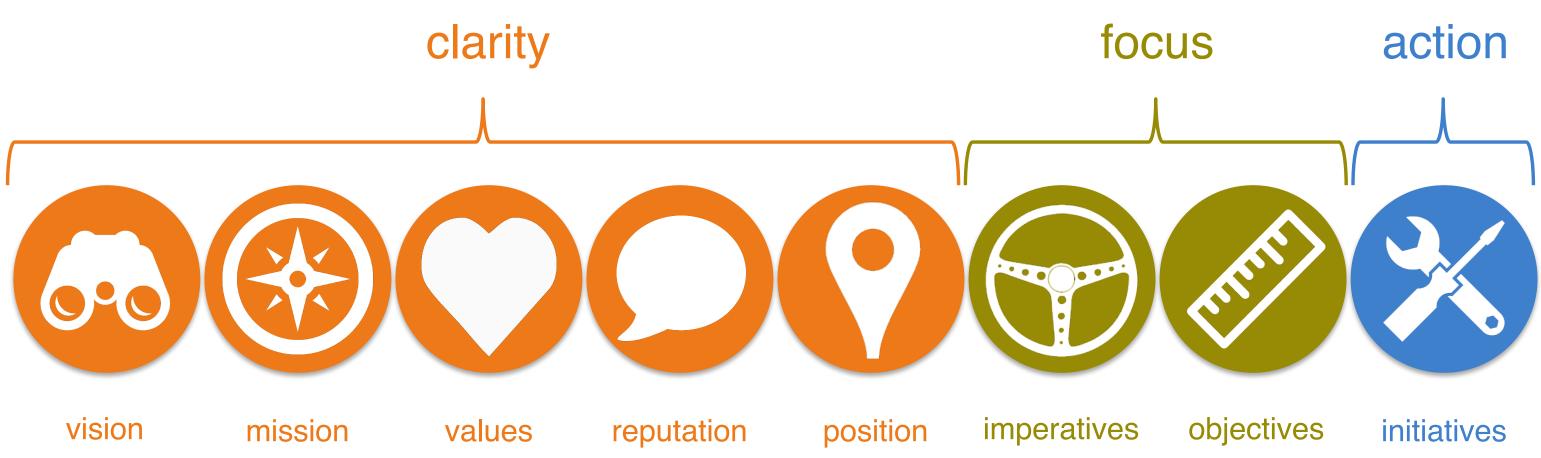


Visit Mendocino County—Strategic Planning Recap: Workshops 1-4

Coraggio Group 503.493.1452 | coraggiogroup.com



Coraggio's Strategic Clarity Framework



STRATEGIC CLARITY



VMC Draft Vision 020 2

Enriching experiences for our guests, enhanced lifestyle for our residents, and stability and diversity for our economy

What is the ideal future state we are trying to create?

Visit Mendocino County stewards and amplifies the total Mendocino County experience.

What is our purpose? What are we here to make happen?

VMC Draft Values

Transparency

We foster trust through openness and integrity.

Accountability

We are outcome-oriented and professional.

Partnership

We create alignment through inclusive and meaningful relationships.

Community

We contribute to the fabric of Mendocino County.

Innovation

Our creativity reflects the uniqueness of our cultures and landscapes.

What are the fundamental beliefs that shape how we work together and serve our mission?

VMC Draft Reputation

Leader

We motivate and facilitate the tourism community.

Collaborative

We are accessible to our stakeholders and partners, and encourage their participation.

Bold

We deliver on smart, effective, and forward-thinking ideas.

In order to support our stakeholders, generate economic activity for county residents through tourism, and inspire our visitors, Visit Mendocino County:

- Consistently markets the entire county and its assets.
- Creates, develops, and manages brand awareness for the county.
- Connects people and organizations to opportunities.
- Provides information to in-county partners and tourism resources to the industry.
- Delivers a robust and sustainable return on investment. ${\color{black}\bullet}$

What unique & sustainable value do we deliver,



- 1. Demonstrate and strengthen VMC's contribution to county economic and community vitality
- 2. Cultivate VMC's relationships and collaborations
- 3. Raise awareness of the Mendocino County experience

What must be accomplished over the planning horizon?

Visit Mendocino County: Strategic Direction 2017/18-2019/20

CLARITY	Vision Enriching experiences for our guests, enhanced lifestyle for our residents, and stability and diversity for our economy	Vis Cor am Me	erience.	 Values Fransparency We foster trust through openness and integrity. Accountability We are outcome-oriented and professional. Partnership We create alignment through inclusive and meaningful relationships. Community We contribute to the fabric of Mendocino County. Innovation Our creativity reflects the uniqueness of our cultures and landscapes. 	Reputation Leader We motivate a the tourism co Collaborative We are access stakeholders a and encourage participation. Bold We deliver on effective, and thinking ideas.	mmunity. sible to our and partners, e their smart, forward-	Posi In ord econ and i • Co as • Co fo • Co to • Co to • Do in
	Imperatives Demonstrate and strengthen VMC's contribution to coun economic and community vitality	nty	Objectives • x			Initiatives	
Focus	Cultivate VMC's relationships and collaborations		• x			•х	
	Raise awareness of the Mendocino County experience		• x			•х	

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