

Travel & Adventure Show, San Diego – January 17-19, 2020

Total Trip Expense: \$9057.06

• Booth Fee: \$3,300.00

• Lodging: \$1,704.98 (\$284.16 x 2 rooms) for 3 nights

• Flights: \$463.92 (\$231.96 x 2 flights)

• Freight Cost: \$2,357.44

• Food: \$615.21

• Car Rental: \$378.51

• Parking: \$165 (\$55/night x 3)

• Airport Parking: \$72

Brochures

 2019-20 Calendar of Events, Pet Friendly Travel Guide, Happyland Players Guide, North Coast Travel Guide: Redwood Highway Map, Mendo County Wine Map, Skunk Train flyer, Mendocino Coast Botanical Garden flyer

Emails

• Email Signups: 136

Giveaways

500 bags handed out stuffed with flyers.

What we learned

A giveaway is necessary to attract attendees