

COMPETITIVE REVIEW

4.12.20



- Reviewed competitors include
 - Carmel
 - Gilroy
 - Livermore/Tri Valley
 - Reno/Tahoe
 - Lodi



- Reviewed tactics include
 - Website
 - Available advertising
 - Facebook

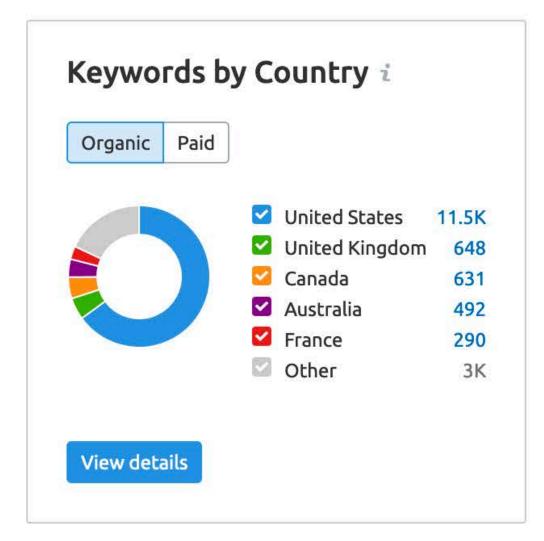


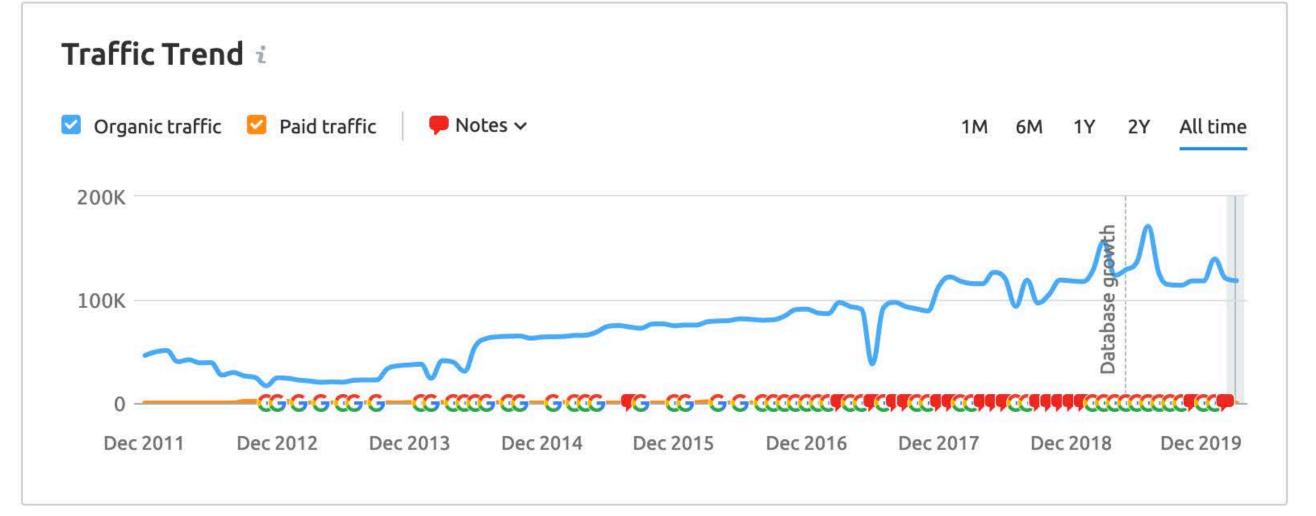
CARMEL

Domain Overview: carmelcalifornia.com

Database: ■ United States ➤ Device: → Desktop ➤ Date: Apr 11, 2020 ➤ Currency: USD

Paid Search Traffic **Backlinks Authority Score** Organic Search Traffic Display Advertising Data was not found. If this is your 97.7K 55 118.4K -2.1% 751 domain, you can get all the necessary data on its keyword **Publishers** SEMrush Rank 20.9K ↓ Keywords 11.5K ↓ Referring Domains 3.1K 2.7K rankings. Traffic Cost Referring IPs \$85.5K ↓ 2.6K Advertisers Go to Position Tracking





PDF





BOOK YOUR STAY

Check-In

0-0

Check-Out



SEARCH

World-renowned Carmel-by-the-Sea has inspired artists, sparked romances, and attracted celebrities for decades. Rated a top-10 destination in the U.S. year after year, Carmel-by-the-Sea is an amazing, Screenshot European-style village nestled above a picturesque white-sand beach where everything is walking

TRAVEL INFORMATION: COVID-19 HOTEL UPDATE RESTAURANT UPDATE

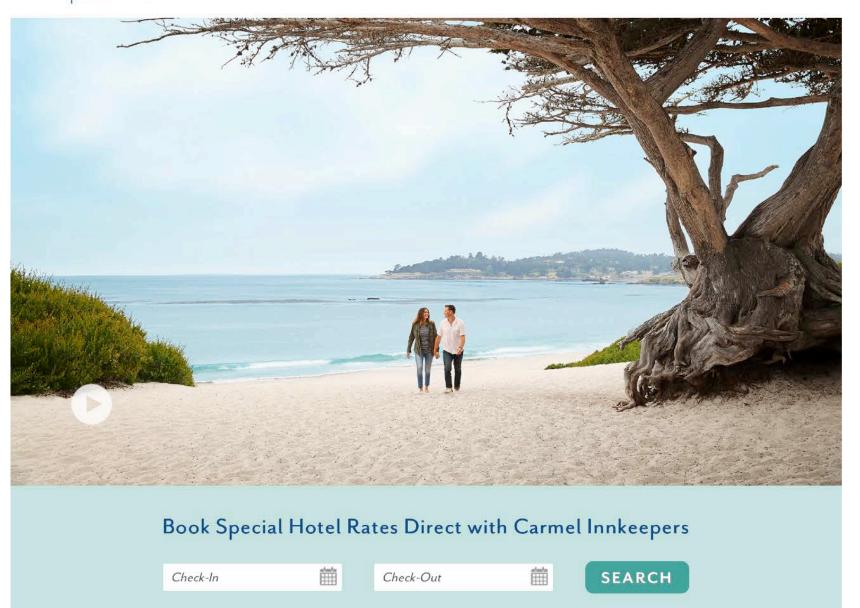








EXCLUSIVE OFFERS HOTELS & INNS RESTAURANTS THINGS TO DO EXPLORE PLAN





World-Renowned Carmel-by-the-Sea

Visit Carmel-by-the-Sea and discover one-of-a-kind experiences around every corner in this one-square mile village nestled along California's Central Coast.



Get Lost in the Charm of Carmel-by-the-Sea

Whether you have a day – or two or three – Carmel-by-the-Sea will reward you with some of the world's finest scenery, historic sites, art galleries, restaurants, and boutique shops.





























FOR SPECIAL HOTEL RATES

CARMEL BY-THE-SEA







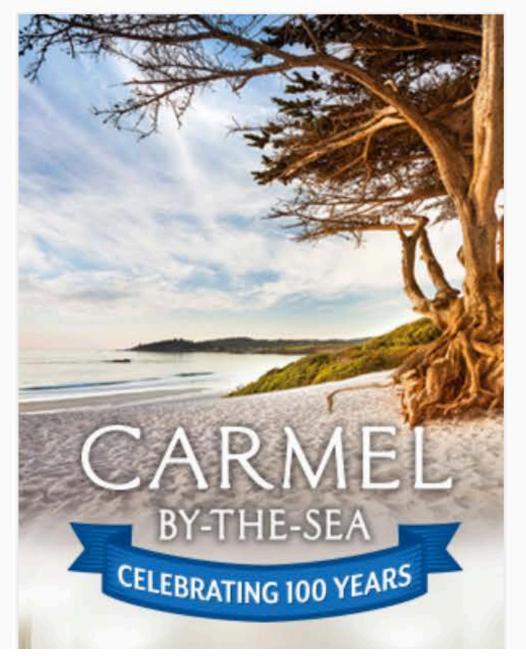


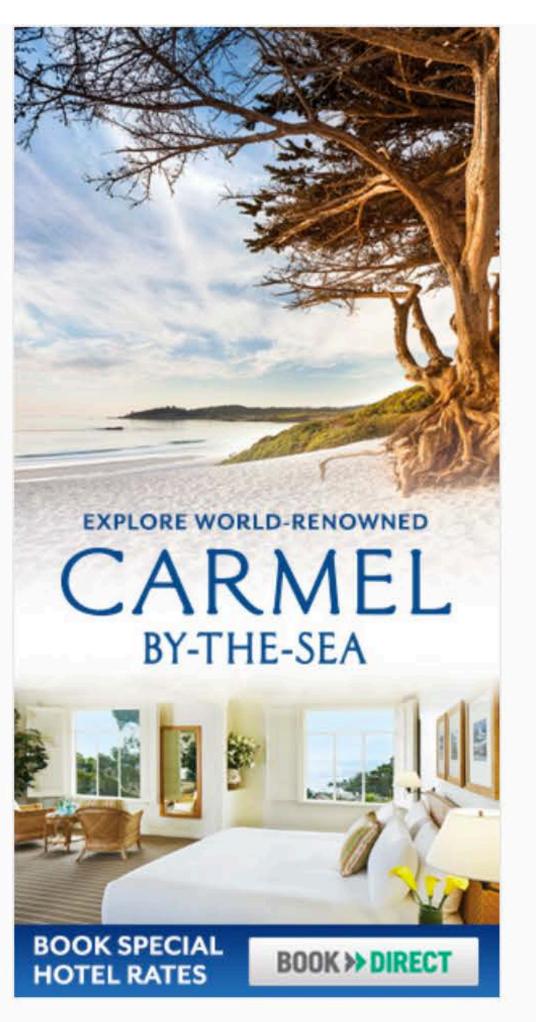




































Carmel by the Sea

@visitcarmel

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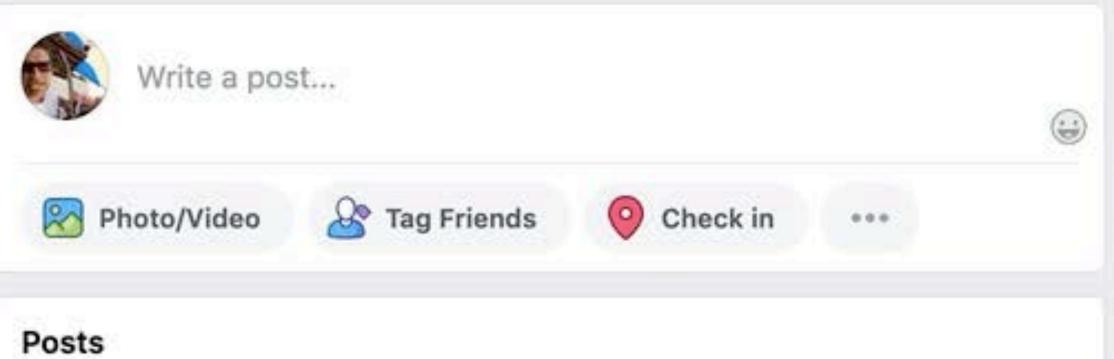
Iconosquare

Events

YouTube

Community





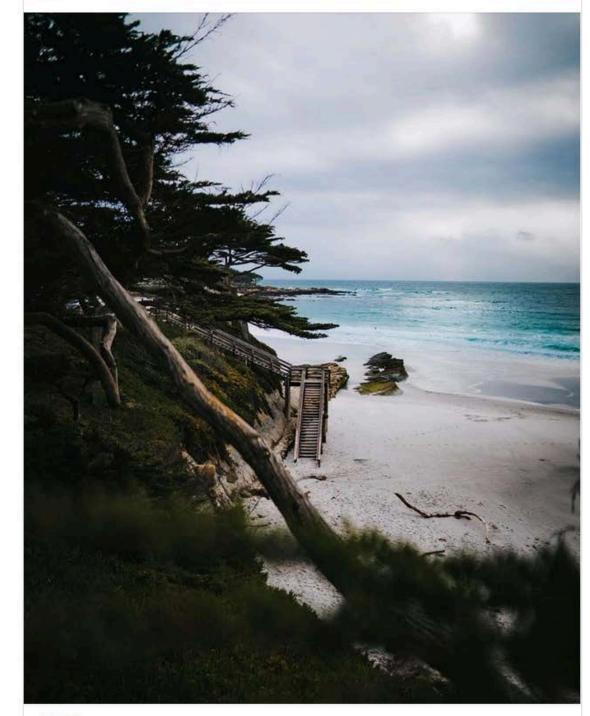


Posts



"You may say that I'm a dreamer, but I'm not the only one. I hope someday you'll join us, and the world will be as one." - John Lennon

When the time is right, we hope to see you all again very soon. In the meantime, we will be here to provide you with some much needed inspiration and Carmel views. No matter what, we are here for you!



1.5K 66 Comments 202 Shares



As a state, as a nation, and as people we will be able to get through this together. Let's look to the future with optimism and hope.





...

The most wonderful things can happen when, or where, you least expect them. What have been some of your favorite things that you have discovered while exploring the passageways of Carmel-by-the-Sea?







Celebrating the weekend with a nice hot bath and an open window of ocean air at Carriage House Inn - Inns by the Sea 😭



(1) 243

Caraanahat



March 1 · 🔇

Innovative California cuisine meets Classic Italian favorites for a delectable culinary experience at II Grillo Carmel!



(1) 101

3 Comments 9 Shares

GILROY

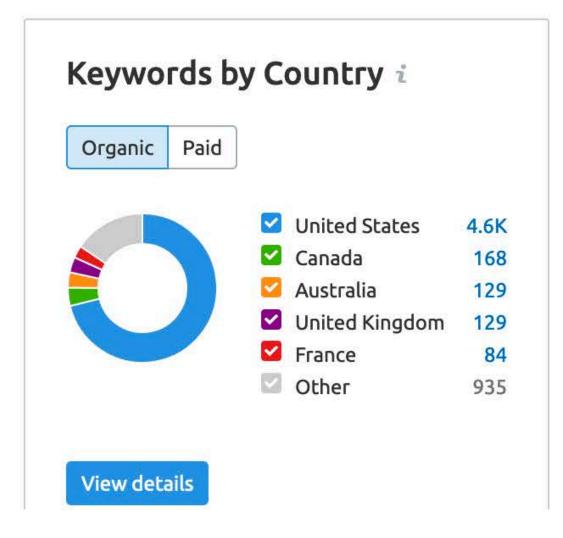
Dashboard > Domain Overview

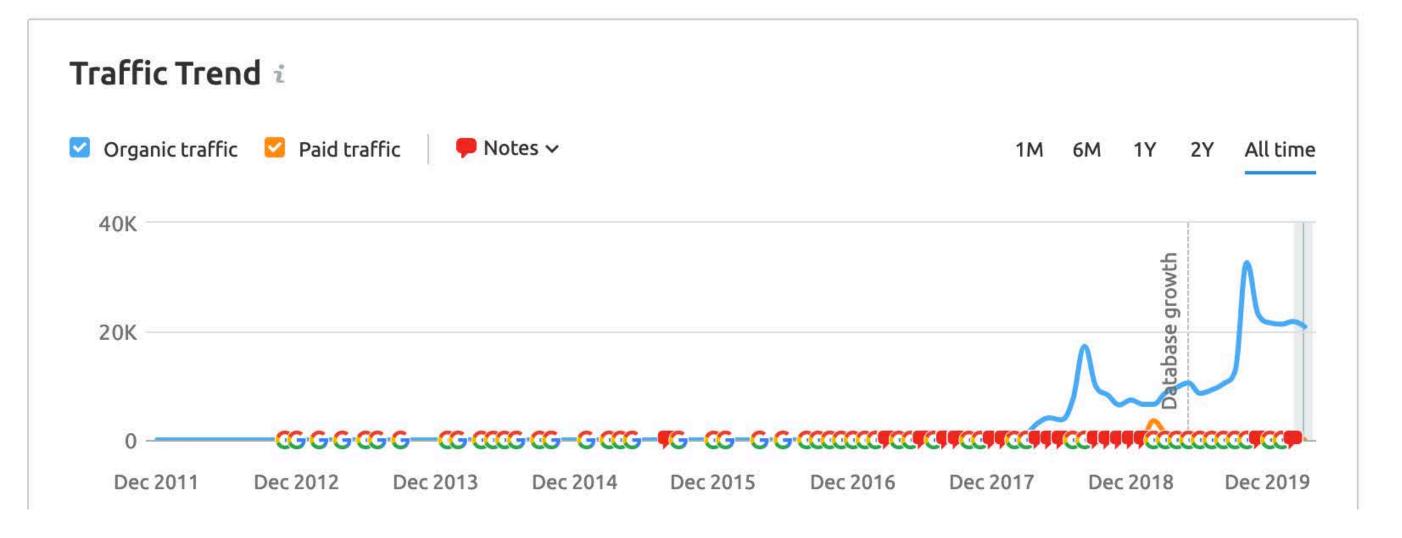
Domain Overview: visitgilroy.com

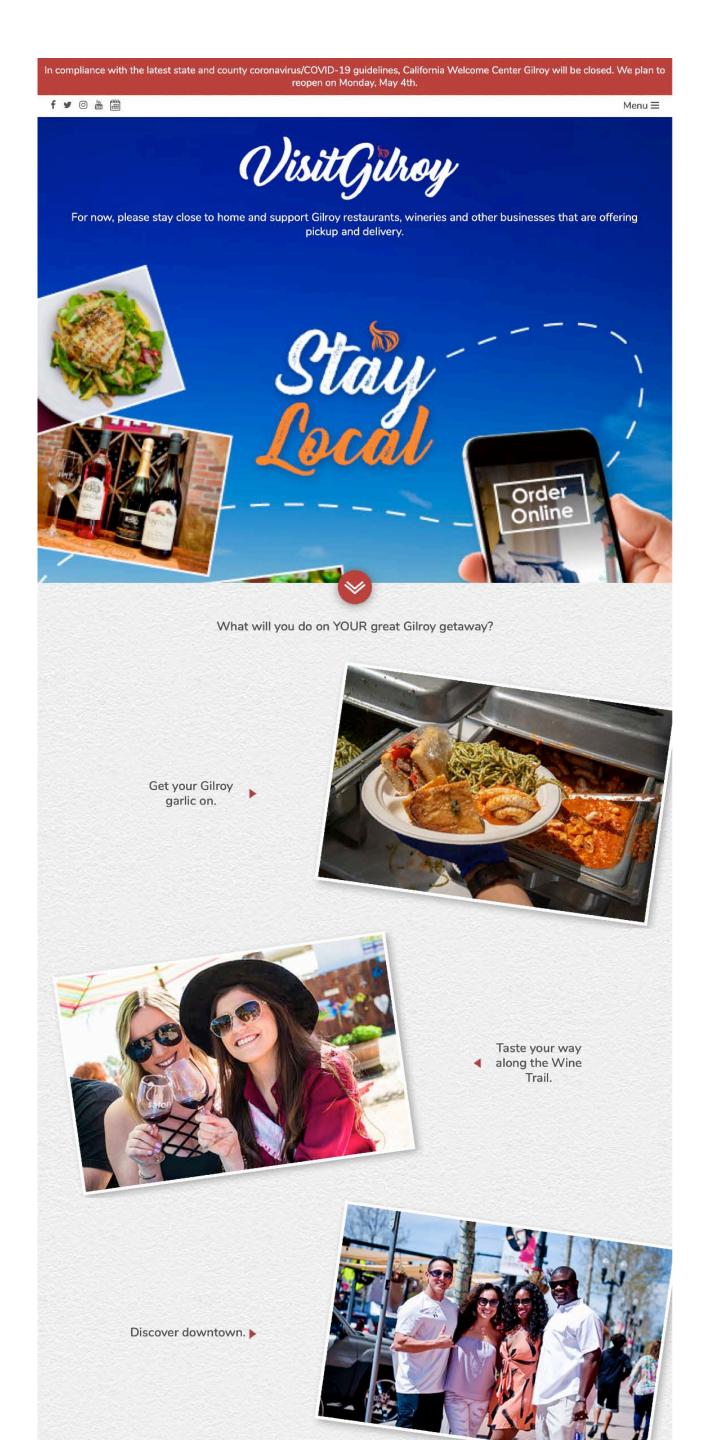
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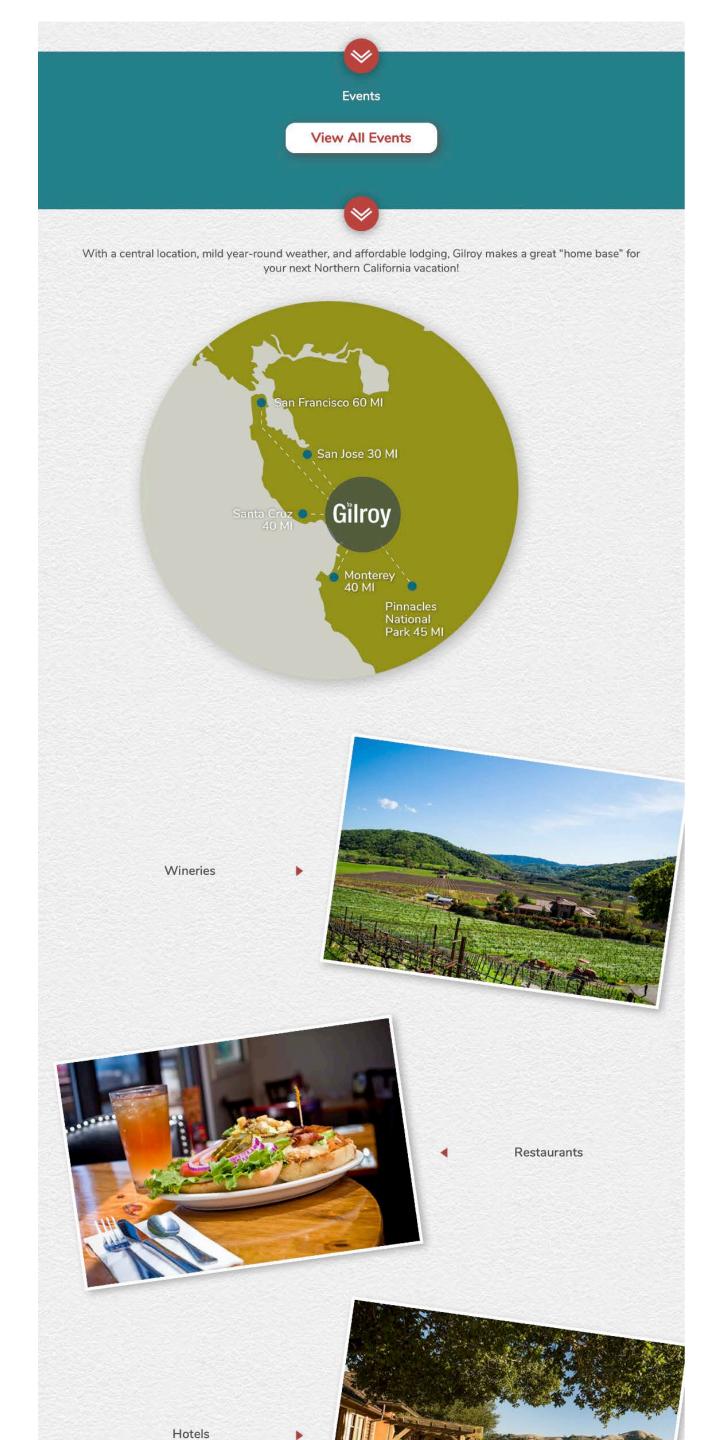
User manual Send feedback

Authority Score Organic Search Traffic Paid Search Traffic Backlinks **Display Advertising** Data was not found. If this is your 20.9K -4.5% 38 23.9K 297 domain, you can get all the necessary data on its keyword **Referring Domains** Publishers SEMrush Rank 88.3K ↓ 4.6K ↓ 355 Keywords 294 rankings. Traffic Cost \$8.9K ↓ Referring IPs 270 Advertisers 0 Go to Position Tracking













Gilroy Garlic Festival Click Here for Discount Tickets!

July 27, 28 & 29

Gilroy Garlic Festival July 27, 28 & 29 Click Here for Discount Tickets!

Get your discount tickets online today!

July 28 · 29 · 30

Gilroy Garlie **Festival** This Weekend!

July 27, 28 & 29



Gilroy Garlic Festival **Click Here for Discount Tickets!**

July 27, 28 & 29

Click Here for Discount



Click Here for Discount Tickets!

July 27, 28 & 29



Get your discount tickets online today!

July 27, 28 & 29



Click Here for Discount Tickets!

July 27, 28 & 29





Visit Gilroy

@VisitGilroyCA

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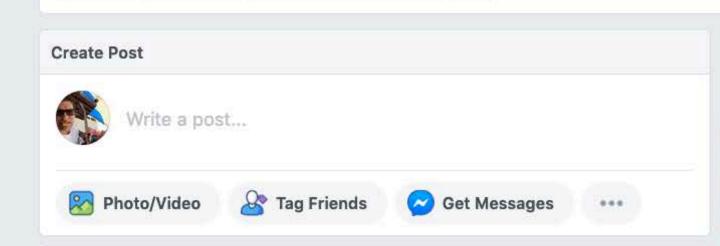
Community

Reviews

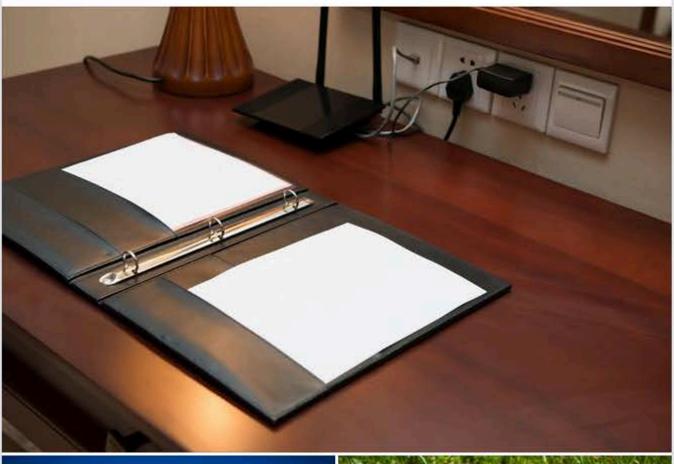
Posts

Create a Page

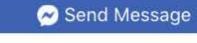




Photos









4.4 out of 5 · Based on the opinion of 35



Our Story

Mention Gilroy and a single word comes to mind: garlic. That's because the annual Gilroy Garlic Fest...

See More

Community

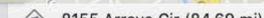
See All

- Invite your friends to like this Page
- 6,781 people like this
- 7,024 people follow this
- 101 check-ins

About

See All







Daylight Savings begins today! That gives you an extra hour in the evening to enjoy a hike at Mt. Madonna, Coyote Lake, or along the Uvas Creek Levee.

visitgilroy.com/outdoor-adventures/





Comments 22 Shares



...

Happy National Love Your Pet Day! Show your favorite four-legged friend some extra love today with a walk at Harvey Bear Ranch, Coyote Lake Park, or Mt. Madonna!

visitgilroy.com/outdoor-adventures/





10 Comments 37 Shares



...

#26 on our list of 33 Things to Do in Gilroy: Order the Kitchen Sink at O.D.'s! Locals know this no-frills downtown diner is THE place to go for breakfast and lunch. The classic Kitchen Sink includes fried potatoes, ham, peppers, onions, cheese, eggs and a side of toast.

visitgilroy.com/33-things-to-do-in-and-around-gilroy/





The big birds are back in business! Gilroy Ostrich Farm is now open for the season. Come marvel at the magnificent ostriches and make friends with alpacas, goats, pigs, sheep and more. Book a hotel room for a fun family Gilroy getaway!

visitgilroy.com/other-attractions/





3 Comments 27 Shares



Did you know? When you purchase a Wineries of Santa Clara Valley Wine Trail Pass for just \$75, you can enjoy tastings at all 34 participating tasting rooms...all year long! Your pass is good for up to three 1-ounce pours at each winery. You'll also enjoy access to Trail Days and other special events. Pick up your pass at the California Welcome Center Gilroy and start your tasting tour today!

visitgilroy.com/wineries/





Dashboard > Domain Overview

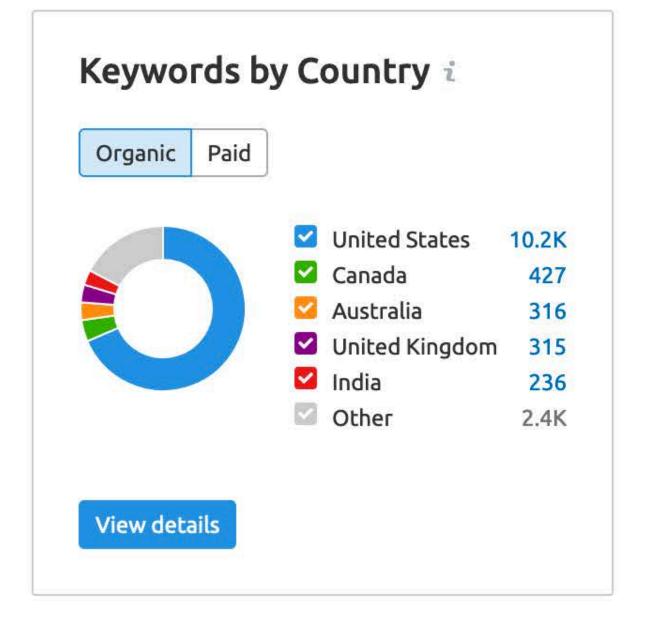
User manual Send feedback

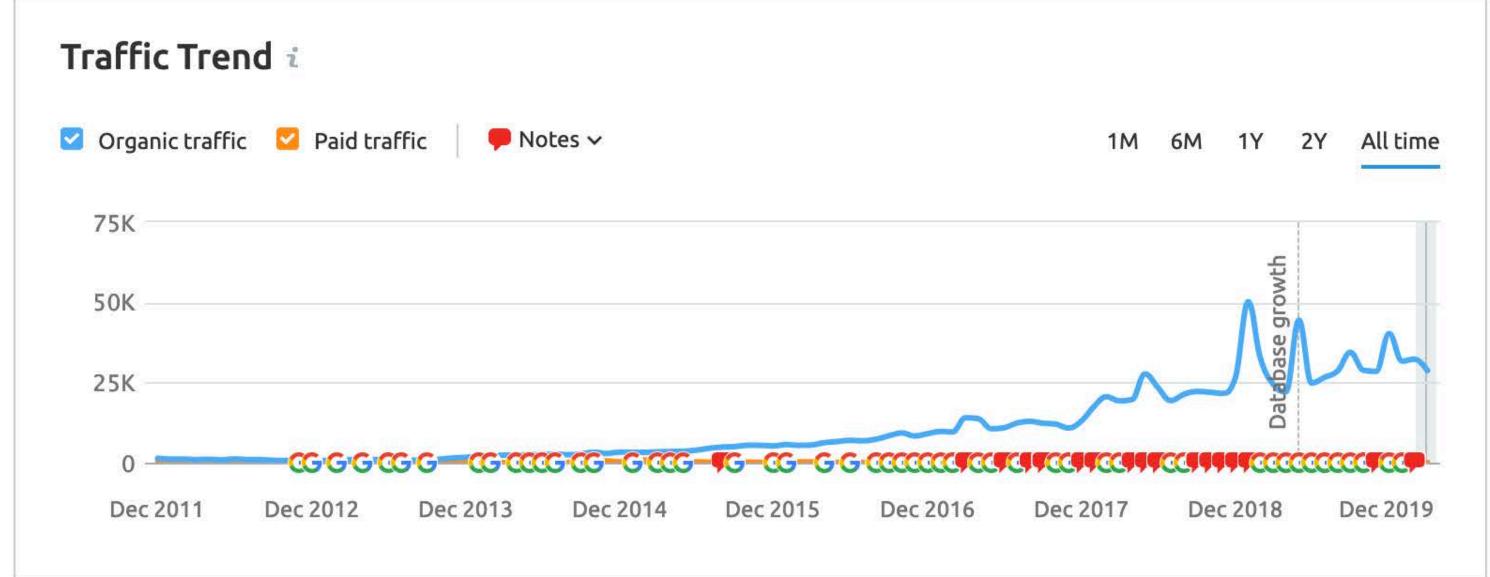
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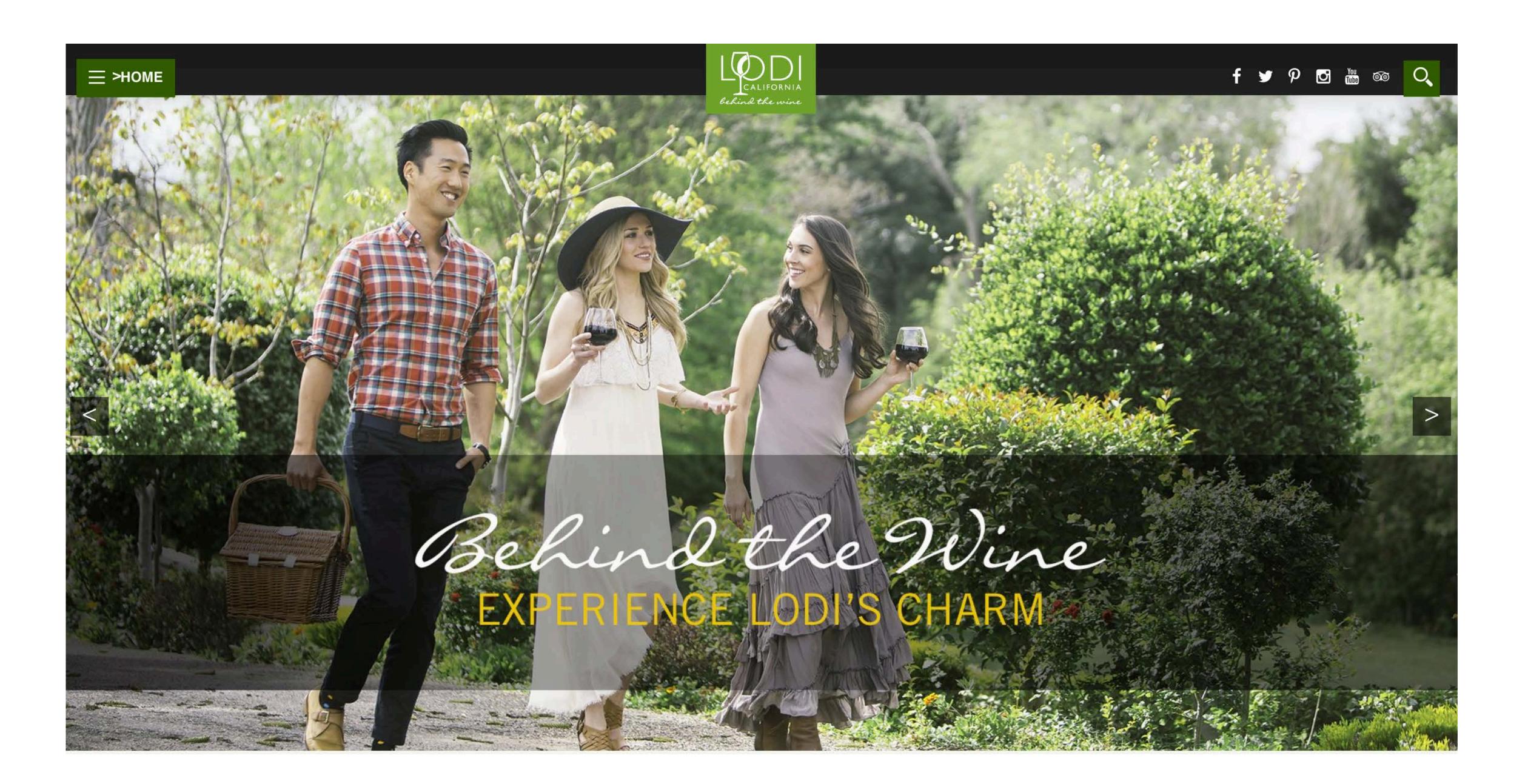
Domain Overview: visitlodi.com

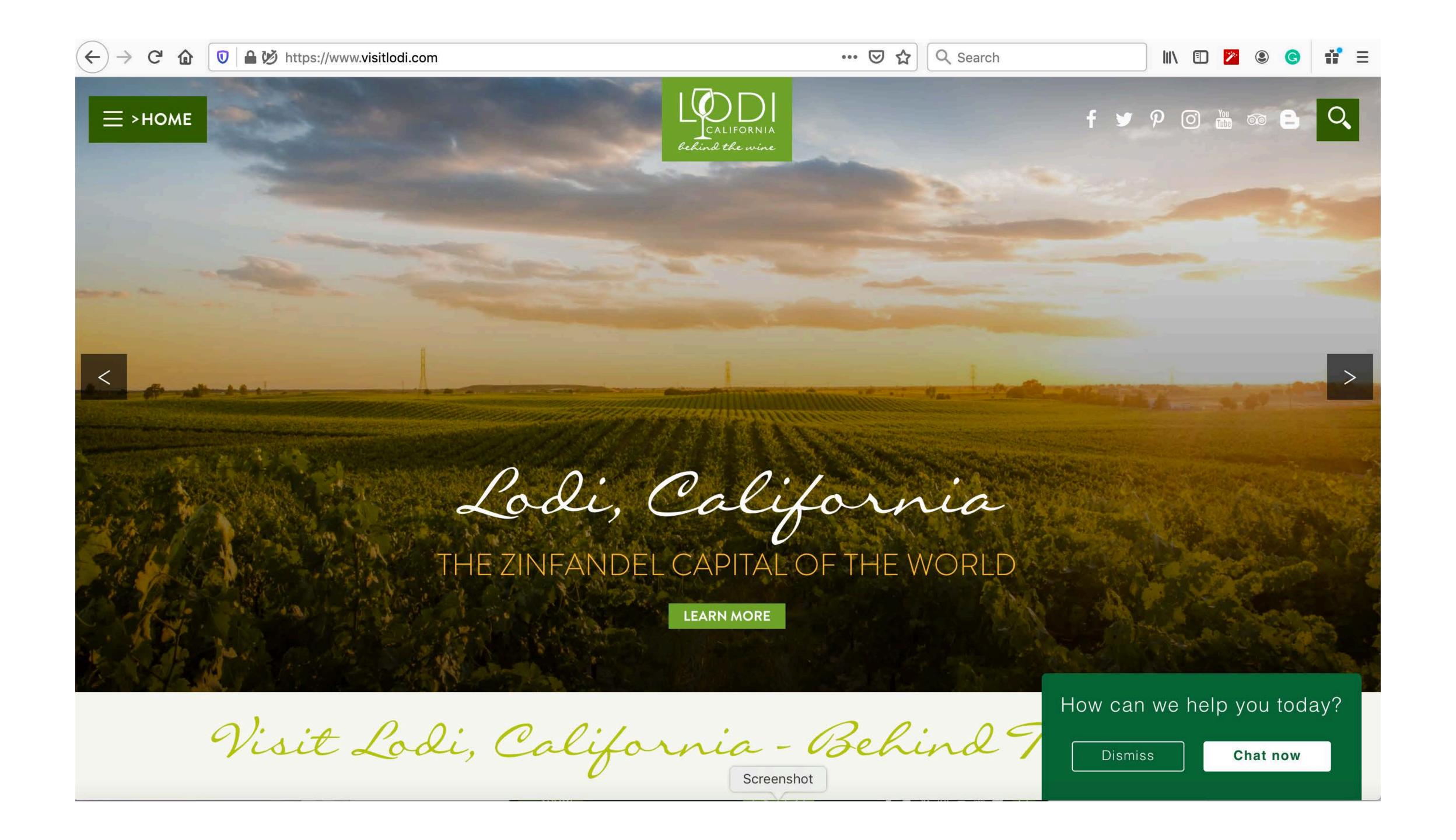
Database: ■ United States ✓ Device: ☐ Desktop ✓ Date: Apr 11, 2020 ✓ Currency: USD

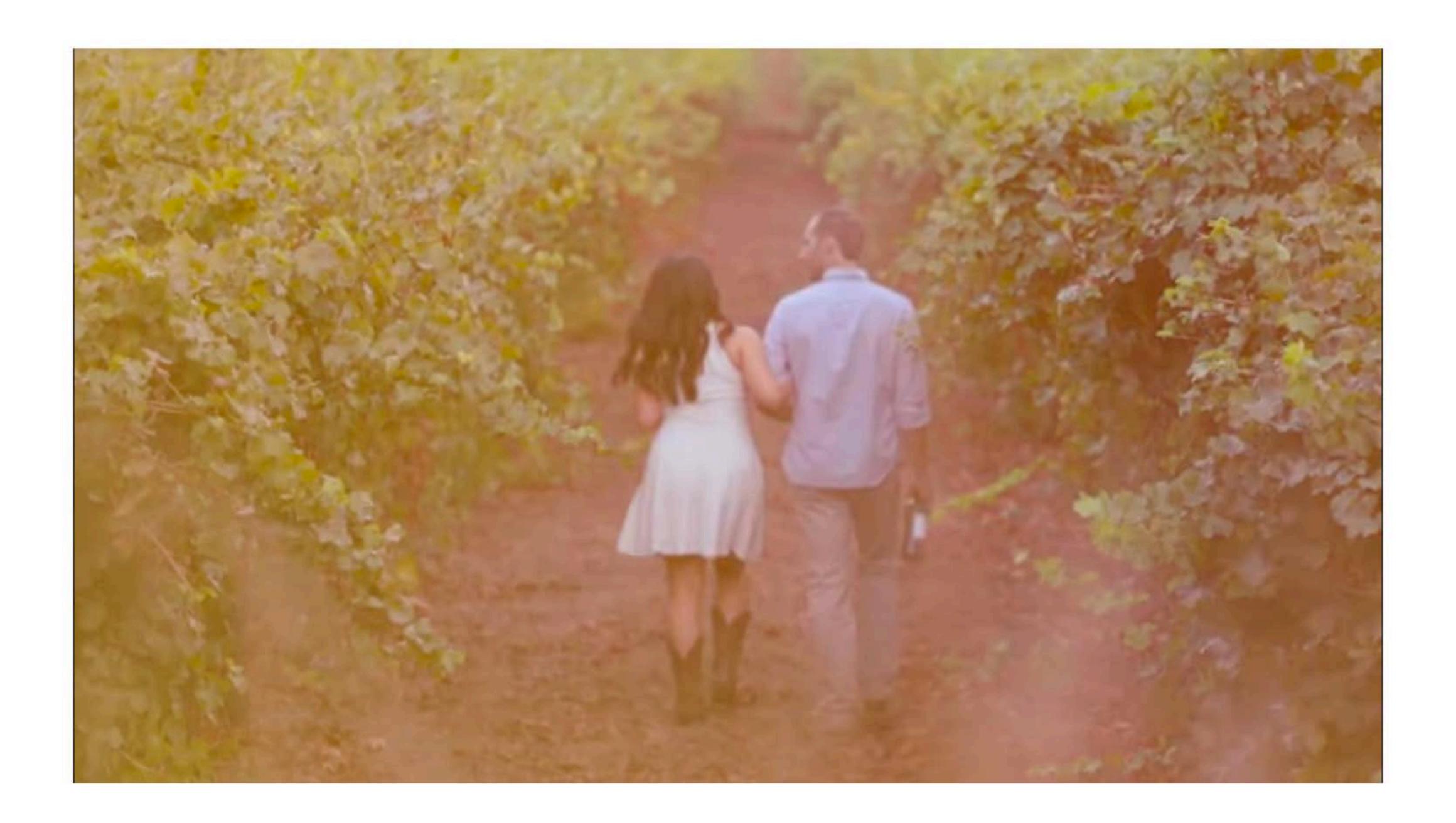
Organic Search Traffic Paid Search Traffic Backlinks **Authority Score** Display Advertising 28.7K -12% 20.3K 276 41 **Referring Domains** 68.2K ↓ 10.2K ↓ Keywords **Publishers** SEMrush Rank Keywords 719 844 Traffic Cost Traffic Cost Referring IPs \$21.3K ↓ \$3 **Advertisers** 969



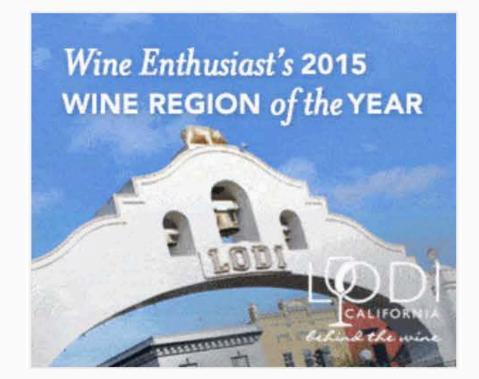














A DESIRE for ADVENTURE



Wine Enthusiast's 2015

Wine Enthusiast's

of the YEAR

2015 WINE REGION

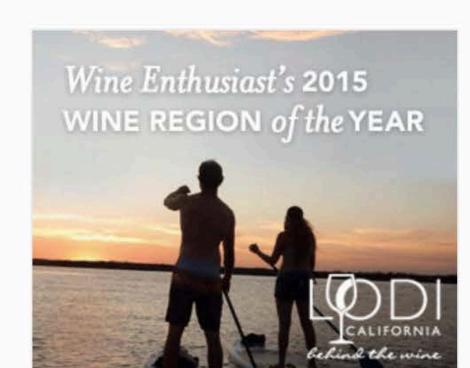
behind the wine Screenshot

WINE REGION of the YEAR







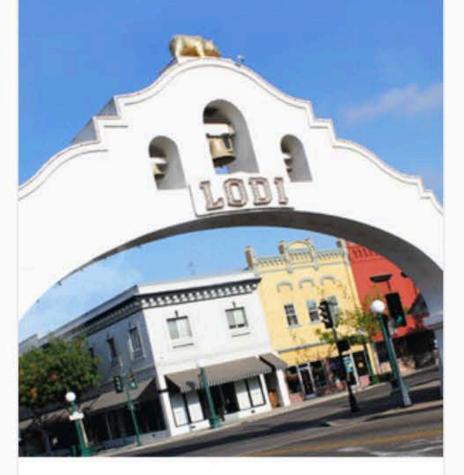


A QUAINT HISTORIC CHARM



Wine Enthusiast's 2015 Wine Region of the Year

Wine Enthusiast's **2015 WINE REGION** of the YEAR





A DESIRE for ADVENTURE



Wine Enthusiast's 2015 Wine Region of the Year







Wine Enthusiast's 2015 Wine Region of the Year

Experience Lodi's Story. **OUR WINE COUNTRY ROOTS RUN DEEP** VisitLodi.com



PLAN YOUR TRIP TO

A RUSTIC CHARM



Wine Enthusiast's 2015 Wine Region of the Year







ROOTS RUN DEEP



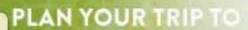
Savar every memory.
LODI WINE COUNTRY
VISITLODI. COM

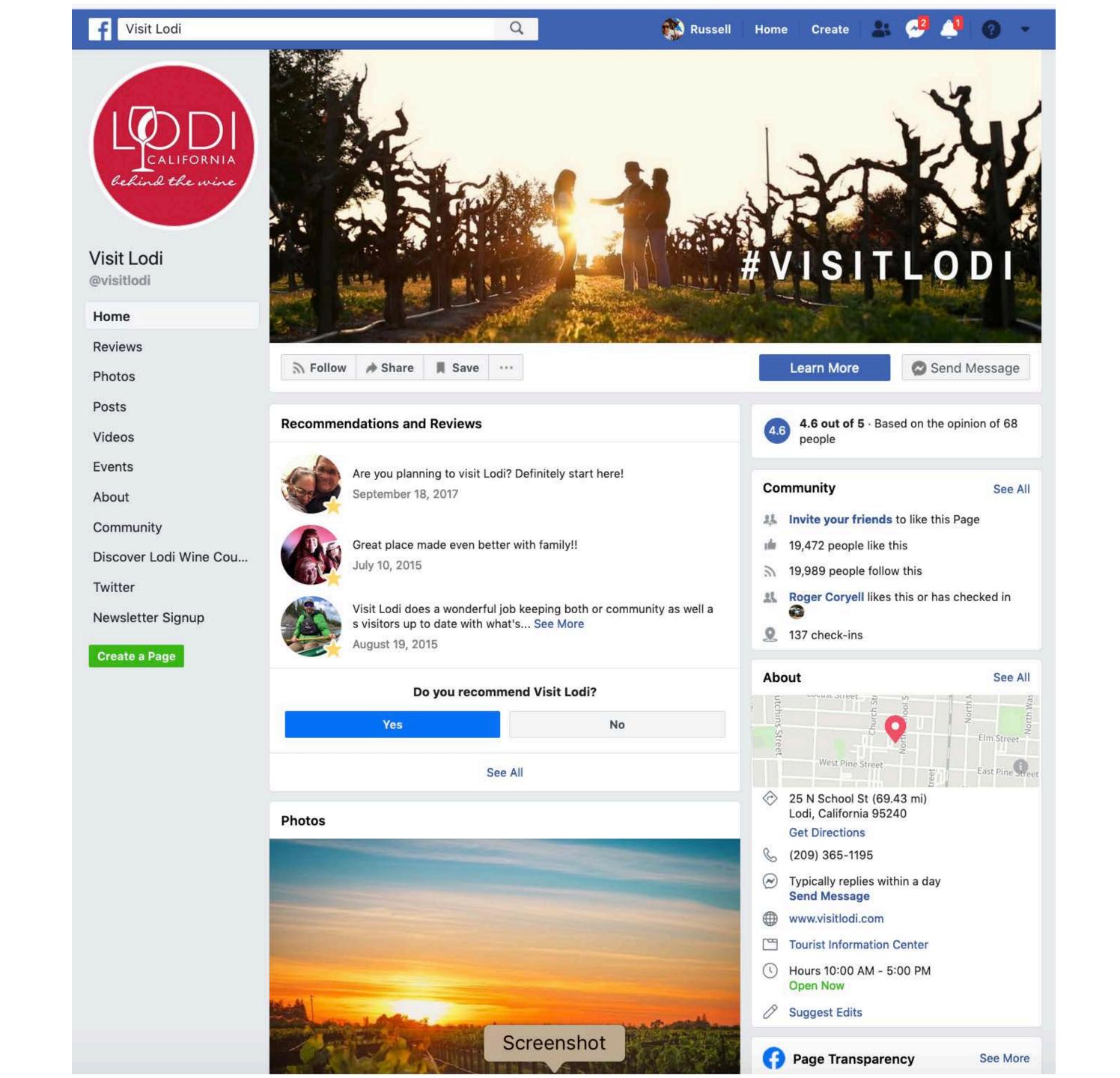






VisitLodi.com Screenshot











Flashback Friday to Row X Row (Zinfest). When all we cared about is finding that delicious wine to compliment our day while relaxing outdoors. With over 100 varieties to try in Lodi, the journey is as fun as the destination.

■by @brandi_rodriquez

#visitlodi #lovelodi #lodi #lodica #lodicalifornia #lodiwine #lodiwines #lodiwinecountry #zin #wine #winefestival #winefest #outdoors #nottodaycorona #fbf





"Like nature, like life. The storm will pass. The night will end. Spring will come."

#friends #healthy #explore #instapic #follow #lol #photooftheday #Repost #fun #instamood #color #life #adventure #wedding #lodi #visitlodi #nottodaycorona







Photo credit: @dena_marquez_photography

.... See More





TRI VALLEY

Dashboard > Domain Overview

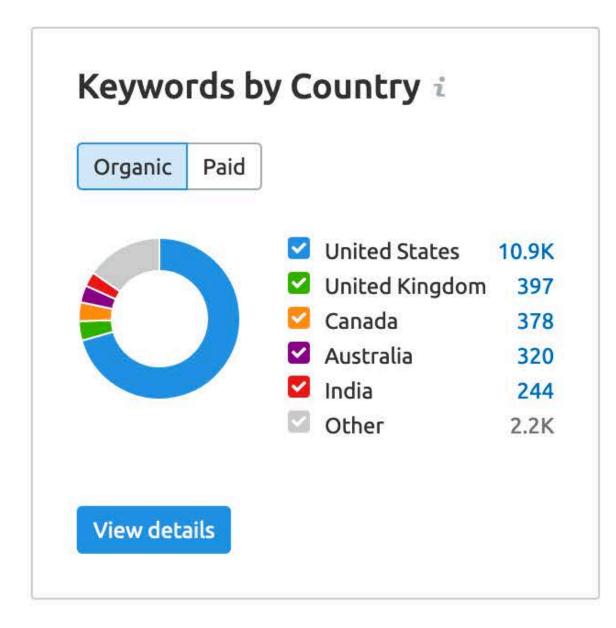
■ User manual Send feedback

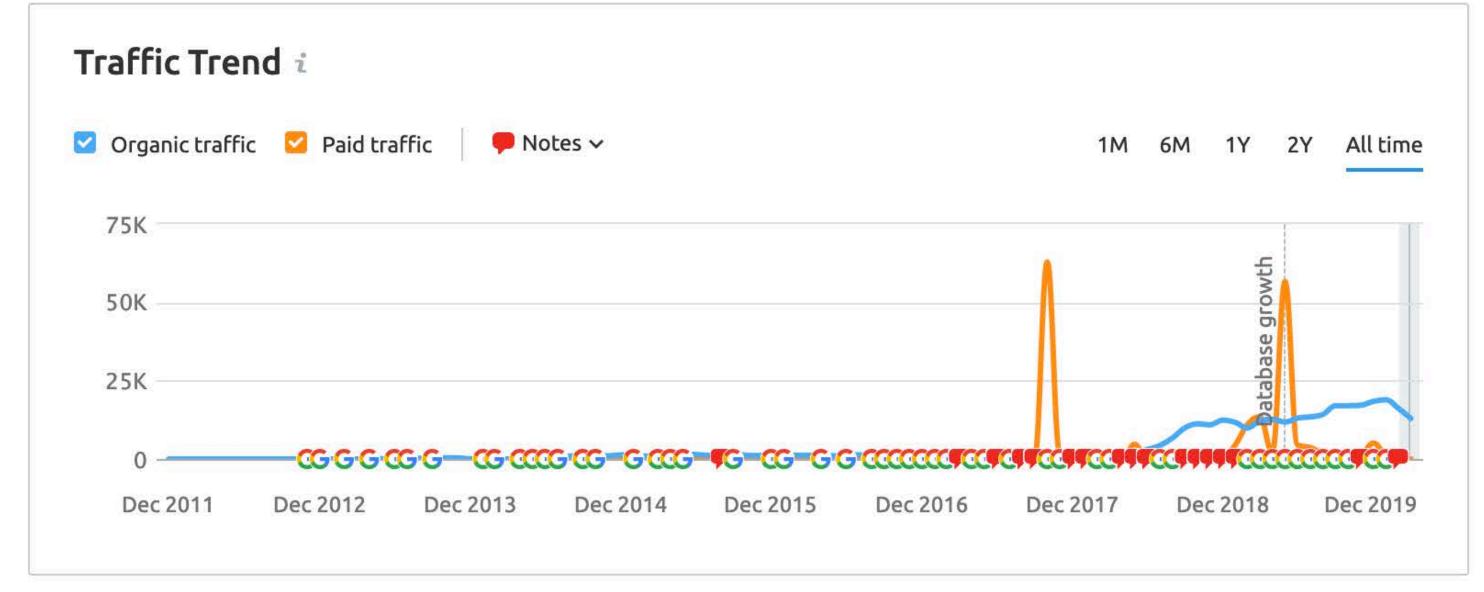
Domain Overview: visittrivalley.com

Database: ■ United States ✓ Device: ☐ Desktop ✓ Date: Apr 11, 2020 ✓ Currency: USD

PDF

Authority Score Organic Search Traffic Paid Search Traffic **Backlinks** Display Advertising 23.5K 1.6K 42 13K -23% Publishers SEMrush Rank Keywords Keywords Referring Domains 128.9K ↓ 10.9K ↑ 3 ↓ 744 1.4K Traffic Cost Traffic Cost \$5 ↓ Referring IPs Advertisers \$6.7K ↓ 805







Wish You Were Here While we're sheltering in place all around the globe, the Tri-Valley has never looked more beautiful. Nature seems to have caught her breath a bit, and many of our favorite restaurants have adjusted to takeout and delivery options so that locals can still enjoy safely from home. We're hanging in there, but we sure do miss you! We know you can't come to the Tri-Valley, so we're bringing the Tri-Valley to you. Virtual Tri-Valley is filled with inspiration, education and entertainment, from virtual wine tasting with the Wente cousins to nature walks through our exquisite open space. From Mt. Diablo to Lake Del Valle to our nationally acclaimed Ice Cream Trail, step on in and let your imagination soar as we all start dreaming of the day we can be together again. We can't wait to see you! Visit the Virtual Tri-Valley! Newsletter Signup Keep me up to date and send me special offers for Tri-Valley! WHO ARE THE HIDDEN HEROES IN THE TRI-**VALLEY?**

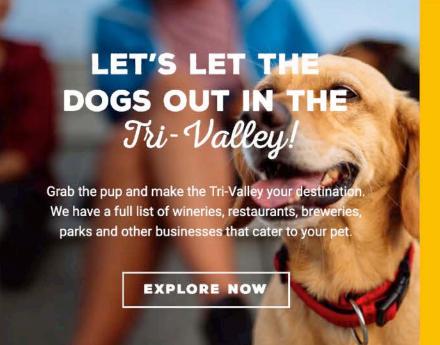
WHO ARE THE HIDDEN HEROES IN THE TRI-**VALLEY?**

Tell us about a selfless act or a kind gesture you have seen during these recent times

See the Hidden Heroes of the Tri-Valley who are making a difference.

TELL US HERE

SEE OUR HEROES



SEE WHAT WE HAVE TO OFFER

WHAT'S HAPPENING IN THE Tri-Valley? FROM VIRTUAL TO FUTURE EVENTS, IT'S ALL HERE

VIRTUAL CLASSES











GETTING RESTLESS? GET OUTSIDE!







SUPERBLOOM IN ACTION

BRING YOUR FURRY FRIENDS

SPRINGTIME ACTIVITIES

ootripadvisor





Save



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Our Team

Business Listing Request

Must See, Must Do in the Tri-

Visit Tri-Valley **f y 0 b**

Online Store

BARREL TASTING WEEKEND GETAWAY March 21 - 22, 2020

Dining gift cards Tasting Access Transportation Hotel Stay

PLAY

AND STAY

SUNNY SIDE

OF THE BAY

ON THE



ENTER FOR A CHANCE TO WIN A
Tri-Venture Getaway



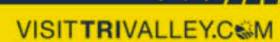
PLAY AND STAY ON THE SUNNY SIDE OF THE BAY

VISITTRIVALLEY.COM

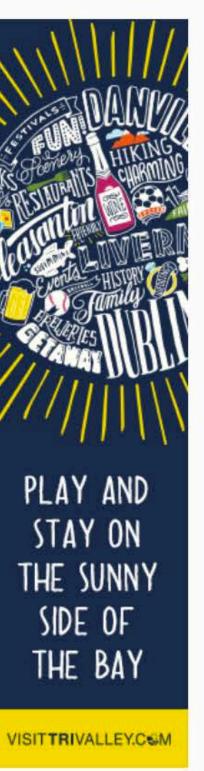


PLAY AND STAY ON THE SUNNY SIDE OF THE BAY

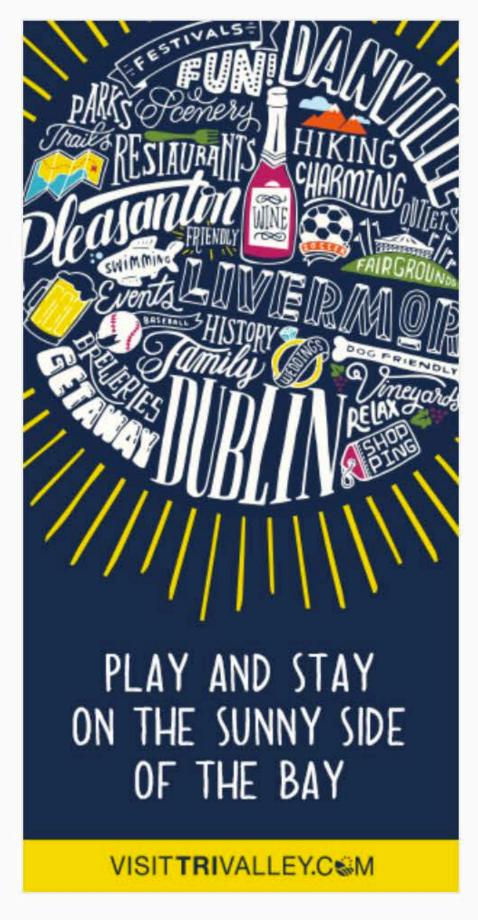
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Visit Tri-Valley, California

@visittrivalley

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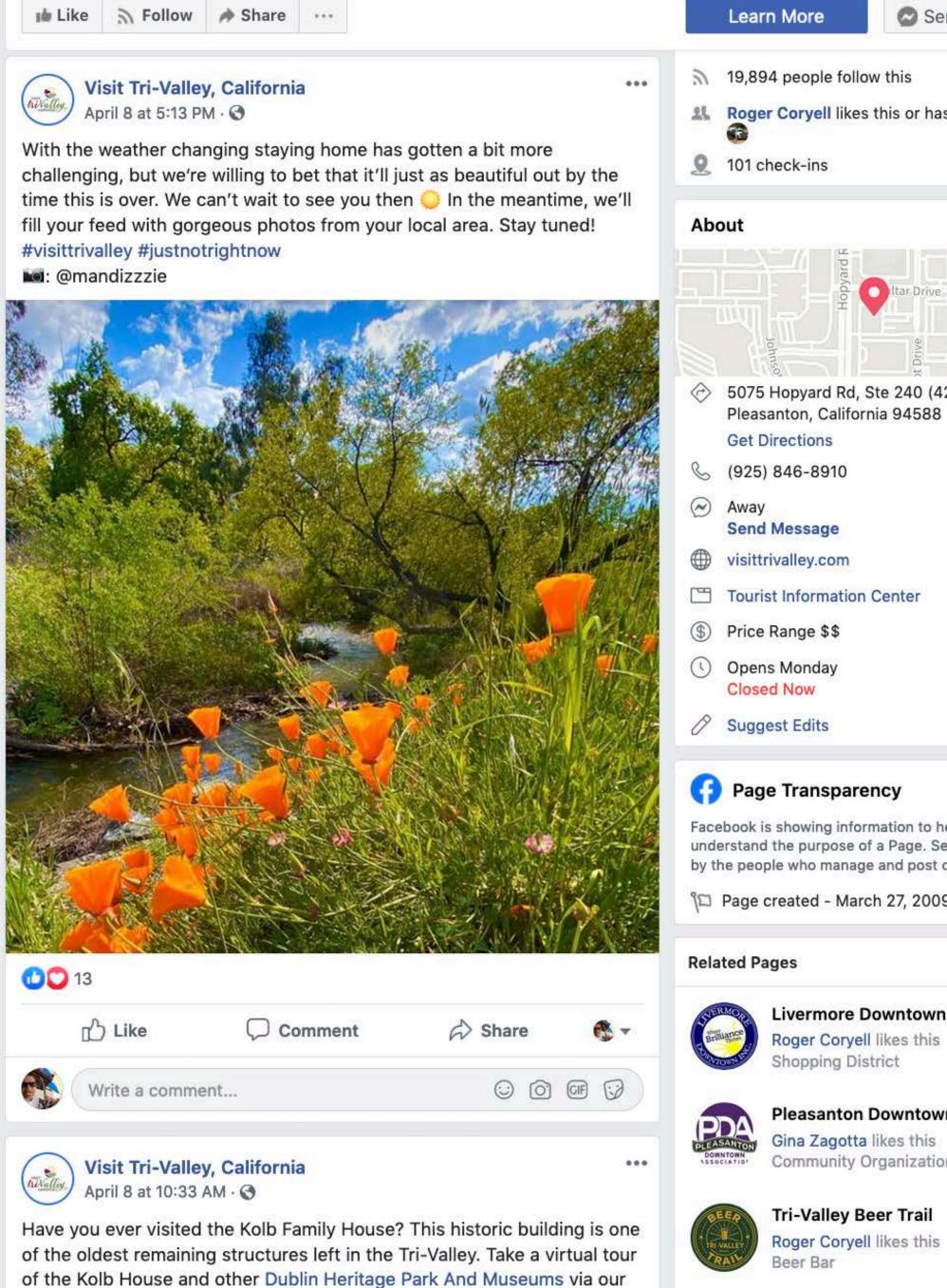
Community

Email Subscription

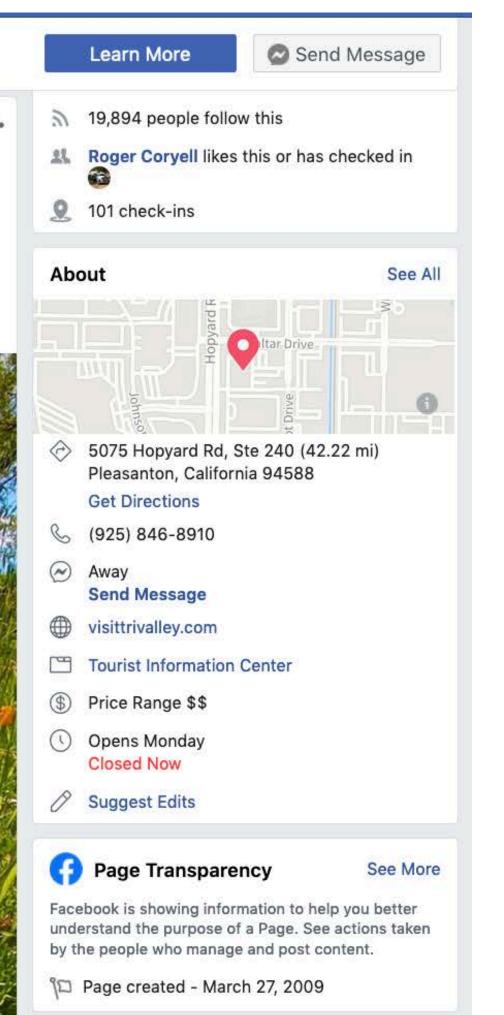
Instagram

Pinterest

Create a Page



Virtual Tri-Valley portal! For more virtual experiences from around our





Roger Coryell likes this **Shopping District**



Pleasanton Downtown...

Gina Zagotta likes this Community Organization

Tri-Valley Beer Trail

Like

Like





Ring in the Lunar New Year of the Rat with exciting live performances, delicious traditional bites, and a visit to the brand new "Into China" exhibit at the Blackhawk Museum. Check out our Lunar New Year lineup in the Tri-Valley 👉 http://bit.ly/2TUqQgM



VISITTRIVALLEY.COM

Lunar New Year Celebrations in the Tri-Valley

Ring in the Lunar New Year of the Rat with exciting live performances,...

O 1

1 Comment



(1)

Visit Tri-Valley, California December 20, 2019 · 🚱

Flashback to a few weeks ago when Mt. Diablo transformed into a snowy playground 🌇 🐇 🐇

#visittrivalley #visitcalifornia

: @klotzwalkin



Visit Tri-Valley, Cautor December 18, 2019 · 🔇 Visit Tri-Valley, California

Picture-perfect views with award-winning wines

Did you know there are more than 60 wineries within 35 miles of San Francisco? Learn more about the Livermore Valley Wine Country here 👉 bit.ly/Wine-Country-TV #visittrivalley #visitcalifornia

: @velvetlandscapes





Visit Tri-Valley, California December 17, 2019

Did we mention that the Tri-Valley is #horsefriendly too? **p#visittrivalley #visitcalifornia

@katiekpix

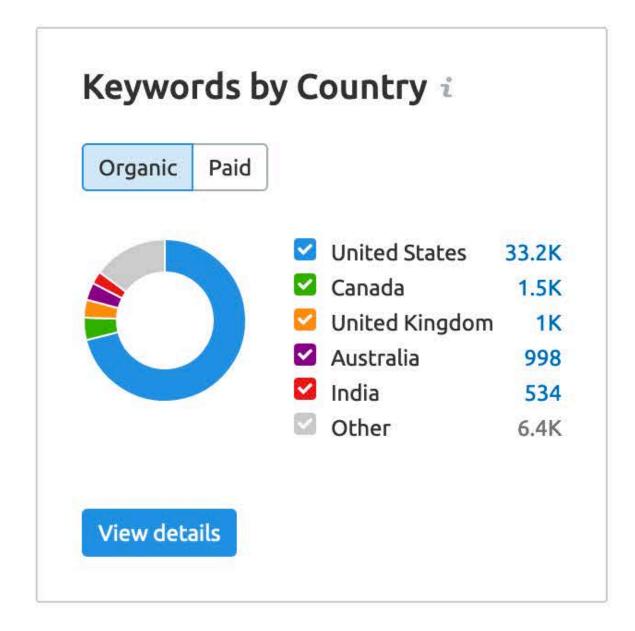


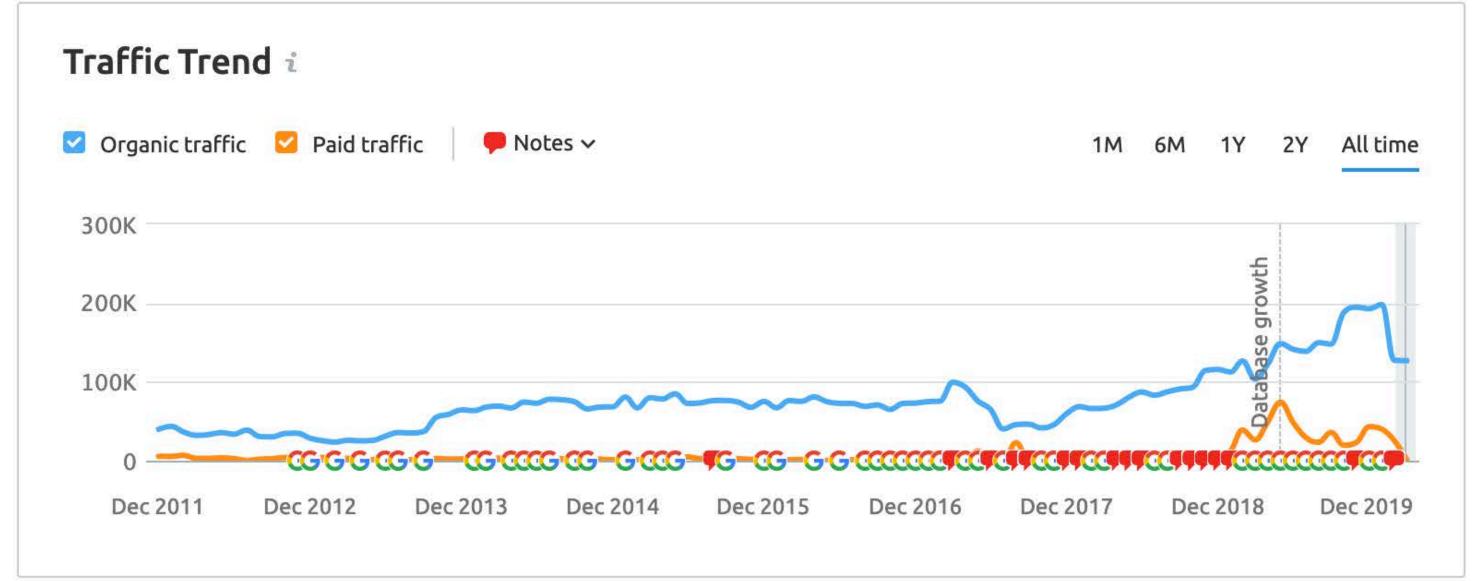
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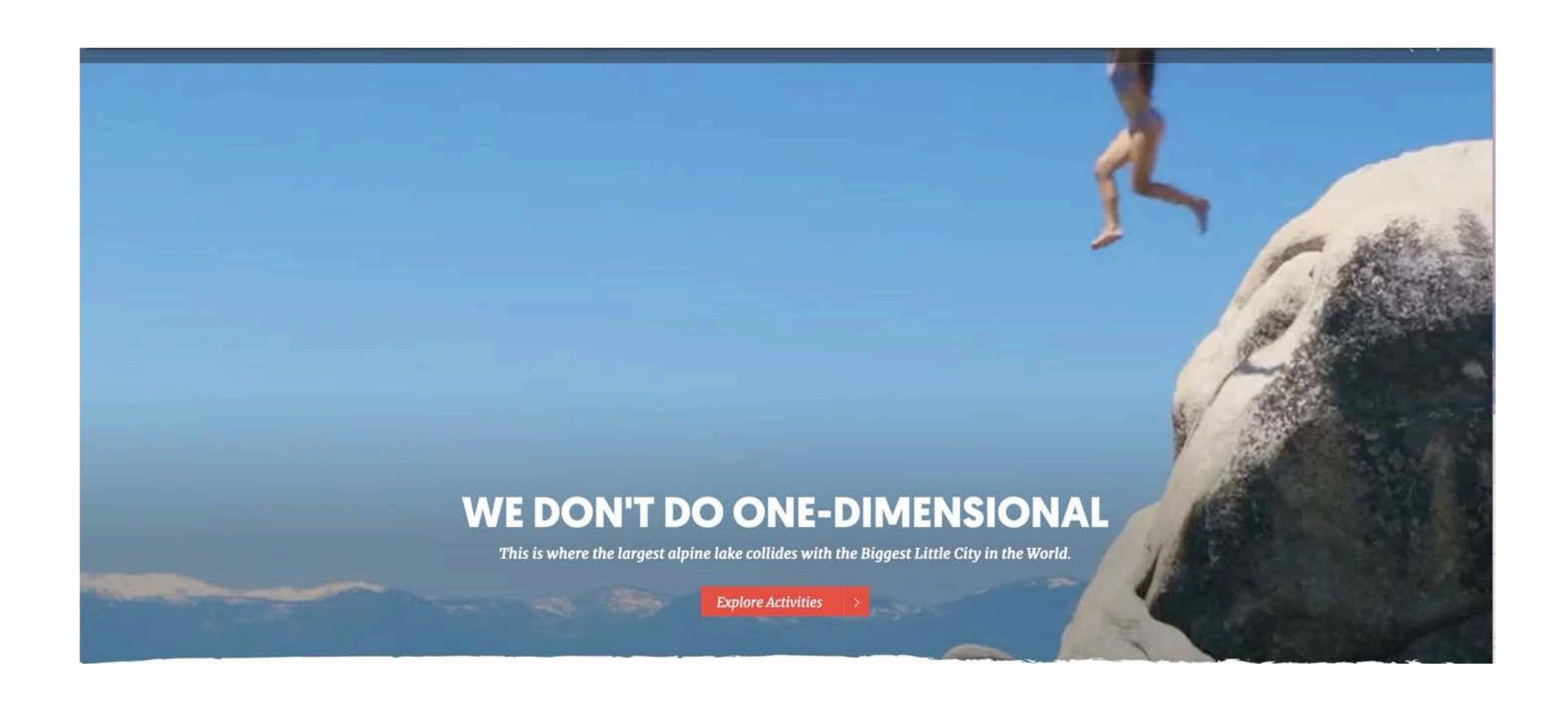


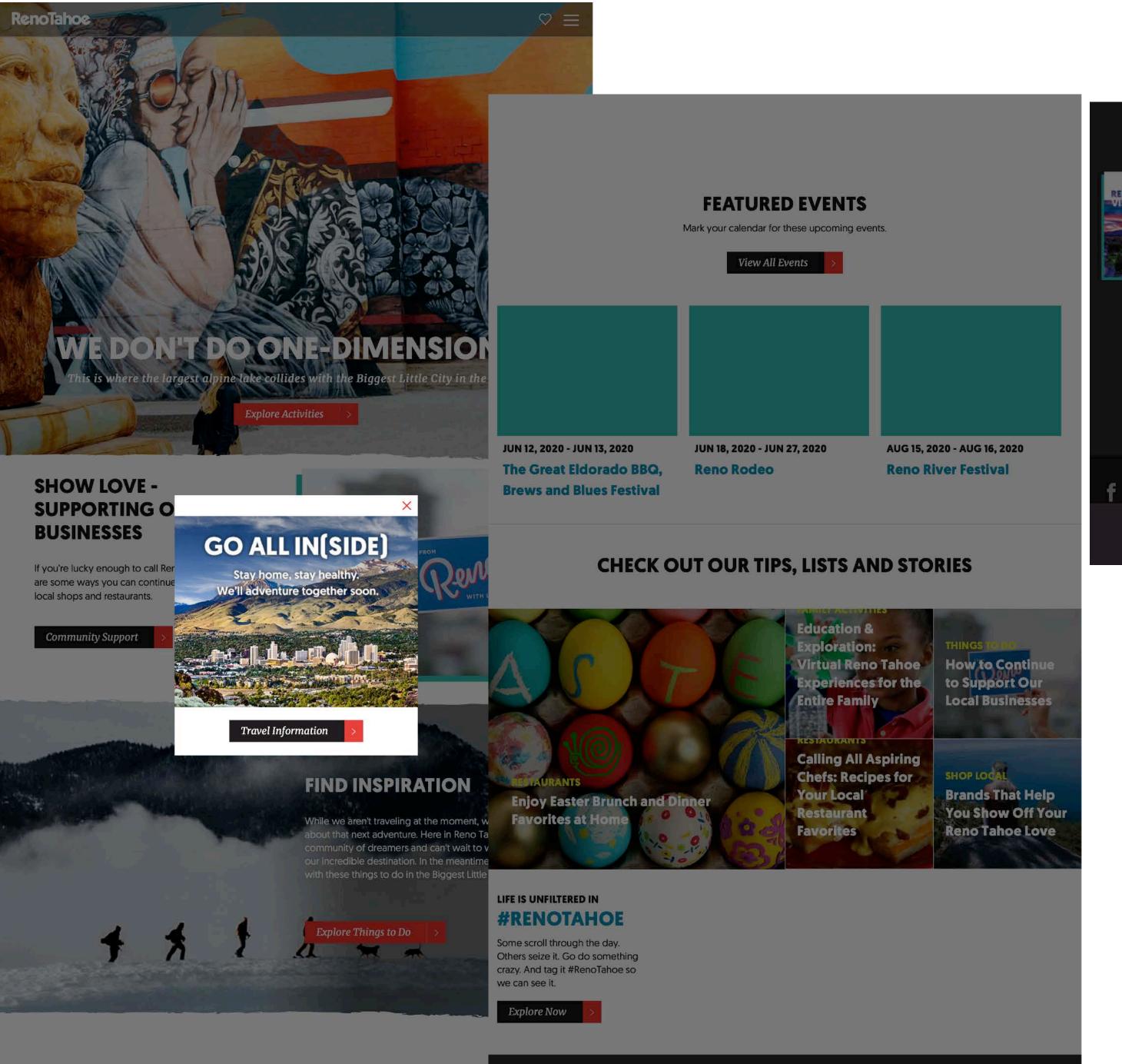
RENO/TAHOE

Organic Search Traffic **Authority Score** Paid Search Traffic Backlinks Display Advertising 418.2K 53 126.9K -0.4% 1.1 6 **Publishers** SEMrush Rank Keywords Keywords Referring Domains 19.7K 33.2K ↓ 33 ↓ 3.7K 13 Traffic Cost Traffic Cost \$99.1K ↓ Referring IPs 4K \$1.8K ↓ Advertisers 99 Engagement Metrics 🕻 😘 Worldwide Mar, 2020 Show all metrics Avg. Visit Duration 03:05 ↑ Pages/Visits 1.6 ↓ Bounce Rate 77.35% ↓

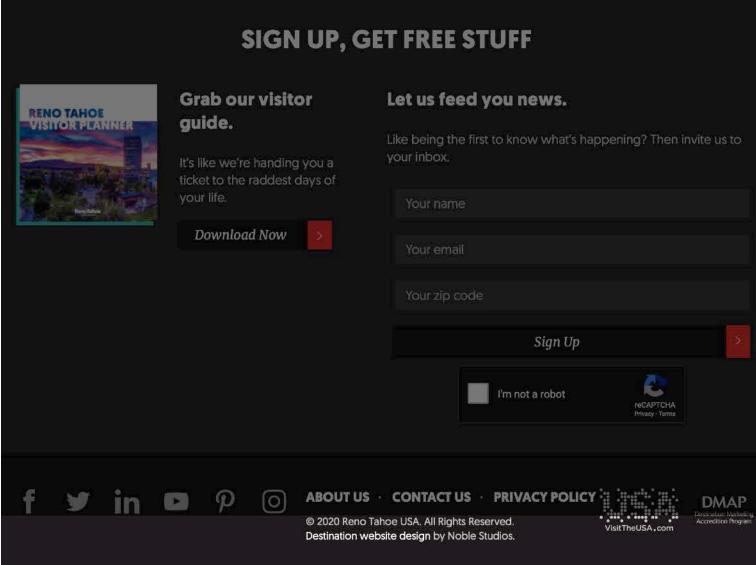


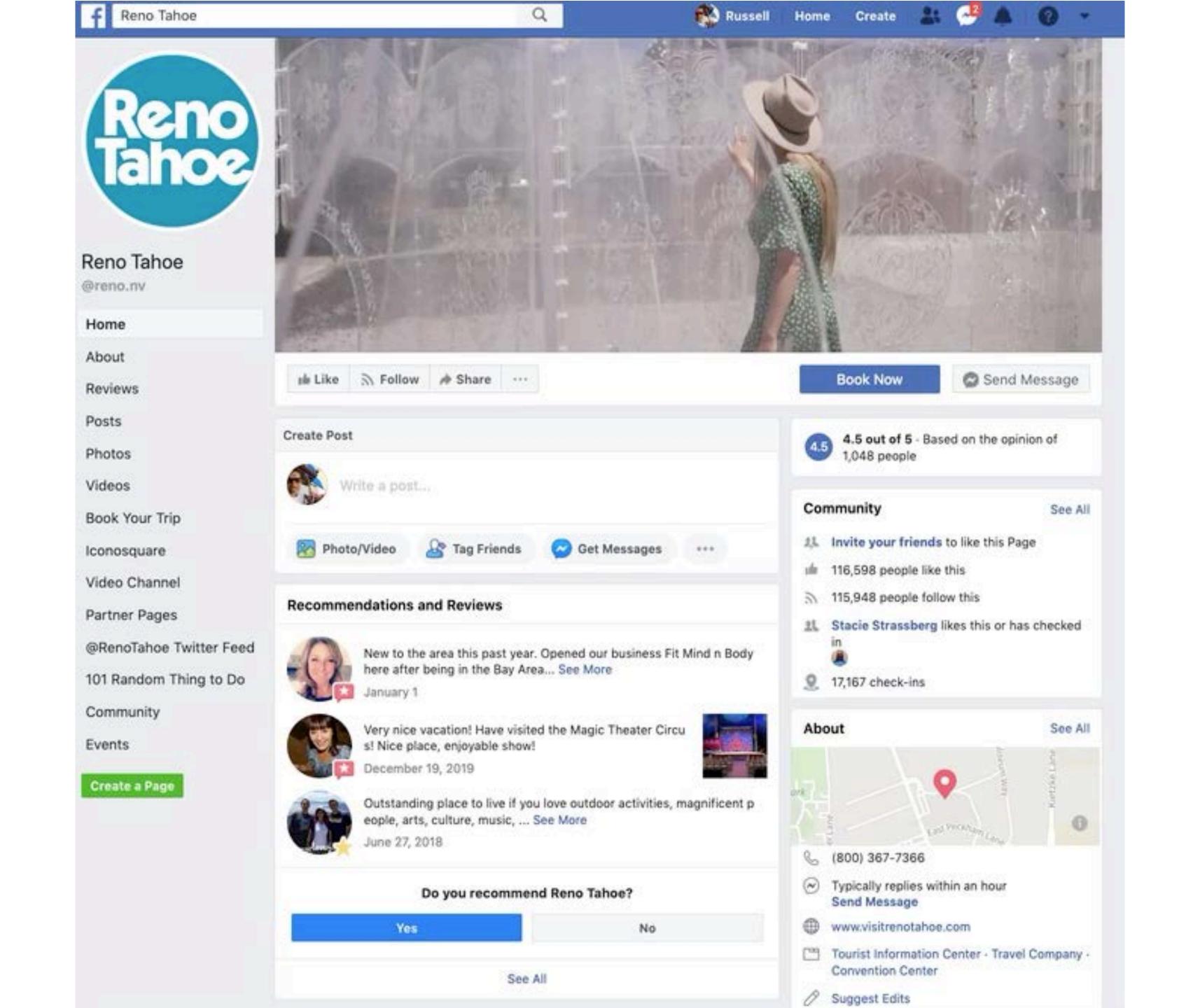






CICALLID OFF FREE CTILE







#RenoTahoe is home to the fastest motorsport in the world! <= > *** Tomorrow, catch the action from home and tune in for the broadcast of the Reno Air Racing Association's National Championship on NBC Sports - April 11 - 9:30am





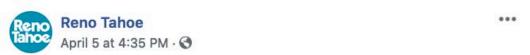
19

10

It's #NationalBeerDay! <a> Which #RenoTahoe brew will you be cheersing with during Virtual Happy Hour? 🦇 Tag your favorite local brewery below! 🕕 #StayHomeForNevada #OptInside



1 Comment 1 Share



Stay Home, Stay Healthy. We'll adventure together soon. #StayHomeForNevada #OptInside 🗃: Nathaniel Wise Photography



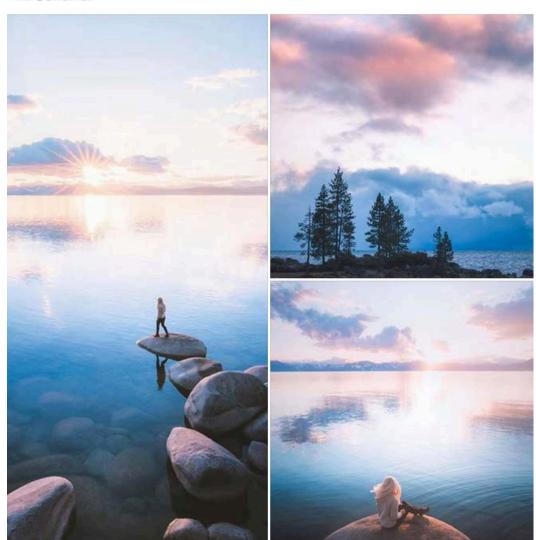
(1) 354

18 Comments 57 Shares

Reno Tahoe is at Lake Tahoe – Nevada State Park.

March 18 at 10:41 AM · Incline Village, NV · 🔇

A reminder of the beauty that surrounds us in #RenoTahoe 💞 Christian A. Schaffer



(1) 235 4 Comments 29 Shares



For your armchair travel today, let your imagination take you to the unexpected corners and wide open spaces of #RenoTahoe #StayHomeForNevada #OptInside Nathaniel Wise Photography



Reno Tahoe
March 23 at 5:35 PM · 🔇

While our adventures are on hold, here's a photo from last year's doggypaddle to put more puppy love in your feed. 🦮 #NationalPuppyDay

1 Comment 5 Shares



(1) 61 1 Comment 4 Shares



WEBSITE FINDINGS

- Little differentiation
- Websites are of two types...Brand or Utility
- All offer similar functionality
 - Branding
 - Events
 - Activities
 - Beauty shots
 - Instagram scrapes
 - Virtual tours
- Some offer hotel bookings from homepage
- The more well known a location, the less brand is used.
- Awards—conde naste traveler, bucket lists, etc...



FACEBOOK FINDINGS

- More video being used
 - Video now used in headers
 - Videos in stream
- All locations tend to rely on the same FB tactics
 - Beauty shots
 - Local businesses
 - Promote events
 - Contests
 - Wine/beer/food
 - Virtual tours
- Low involvement with social posts



ADVERTISING FINDINGS

- Competitors with high awareness levels do less advertising and rely more upon search
- Events are a focal point
- Nothing new or notable in advertising
- Brands moving to television/connected TV



RECOMMENDATION

- ADVERTISING/BRAND
 - Get more targeted
 - Survey targets
 - New approach/reconcept on current brand platform
 - Relaunch with promotion—scavenger hunt?
- FACEBOOK
 - Expand Facebook to include:
 - Promotions—Local business promotion
 - Features on local people that best represent the Mendocino County brand
 - Explore adding new unique functionality/technologies
- WEBSITE
 - Tailor content to a focused audience—Moms?
 - Begin SEO program



User manual

Send feedback

Domain Overview: visitmendocino.com

PDF

Database: United States 🗸

Device: ☐ Desktop ➤ Date: Apr 11, 2020 ➤ Currency: USD

Organic Search Traffic Paid Search Traffic Backlinks **Display Advertising Authority Score** Data was not found. If this is your 158.6K 47 34.6K +2.8% 16 domain, you can get all the necessary data on its keyword **Publishers** SEMrush Rank 7.4K ↓ Referring Domains Keywords 1.1K 58.6K ↑ rankings. Traffic Cost \$25.3K ↑ Referring IPs Advertisers 1.2K Go to Position Tracking



